AI Empowered

tst*i* 大世科

Investor Conference

Tatung System Technologies Inc.

2025/9/18

Ai

Cloud

ESG

Disclaimer

This presentation and the concurrently released materials contain forward-looking statements derived from both internal and external sources. The Company's actual future operating results, financial condition, and business outlook may differ materially from those expressed or implied by such statements, due to various risks beyond the Company's control. These forward-looking statements reflect the Company's perspective as of the date of this presentation. The Company undertakes no obligation to update or revise these views in the future.

Agenda

- Company Overview / Core Business and Services
- Business Performance
- Industry Trends and Market Opportunities
- Growth Strategies
- Corporate Governance and Sustainability
- Q&A

tsti 大世科 🚀 An AI-Empowered Company ✨

tsti 大世科
AI Empowered

Company Overview

Our vision is to become a benchmark enterprise in ICT innovation and service competitiveness.

Delivering integrated solutions that generate outstanding customer experiences and business outcomes.

Employees	Innovation, Service, Teamwork, Integrity	Service locations
551	**4**	**7**
	Core Values	

Shanghai
Taipei
Hsinchu
Taichung
Chiayi
Tainan
Kaohsiung

Mission
- Committed to dual transformation through sustainability and digitalization delivering integrated solutions.
- Customer-centric and service-oriented, we provide enterprises with comprehensive intelligent transformation services.

Revenue NTD. 39.3 Billion (Consolidated)

Focus Field

AI-Empowerment Solution
ACE SI ICT Integration

2000
Spun off from TATUNG and established as TSTI
TWSE/TPEx : 8099 (Listed 2004/03)

2008
Established 「Chyun Huei」

2012
Established 「tsti Shanghai Co. Ltd.」

2015
Mergers and acquisitions 「TISNet Technology Inc.」

2025

ISO 20000
ISO 27001
ISO 27701
ISO 45001
ISO 14064-1
International Organization for Standardization

Core Business and Services

Main Solution

- AI service integration expert
- Cloud integration & Services
- ESG Ecosystem Integration
- tiCC Smart medical
- tiCC intelligent customer service
- Smart Surveillance

Main products

- Modern data center
- Endpoint and peripheral equipment
- Software/Technical Services/Education and Training
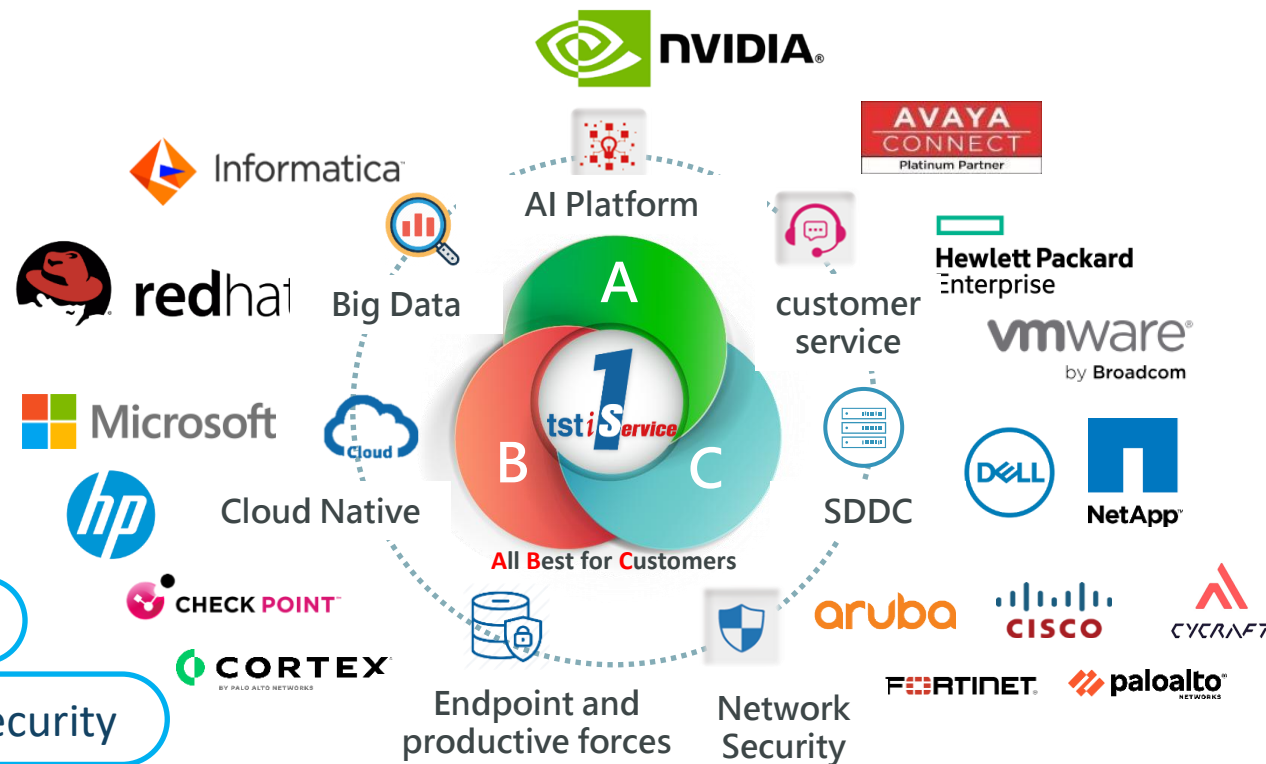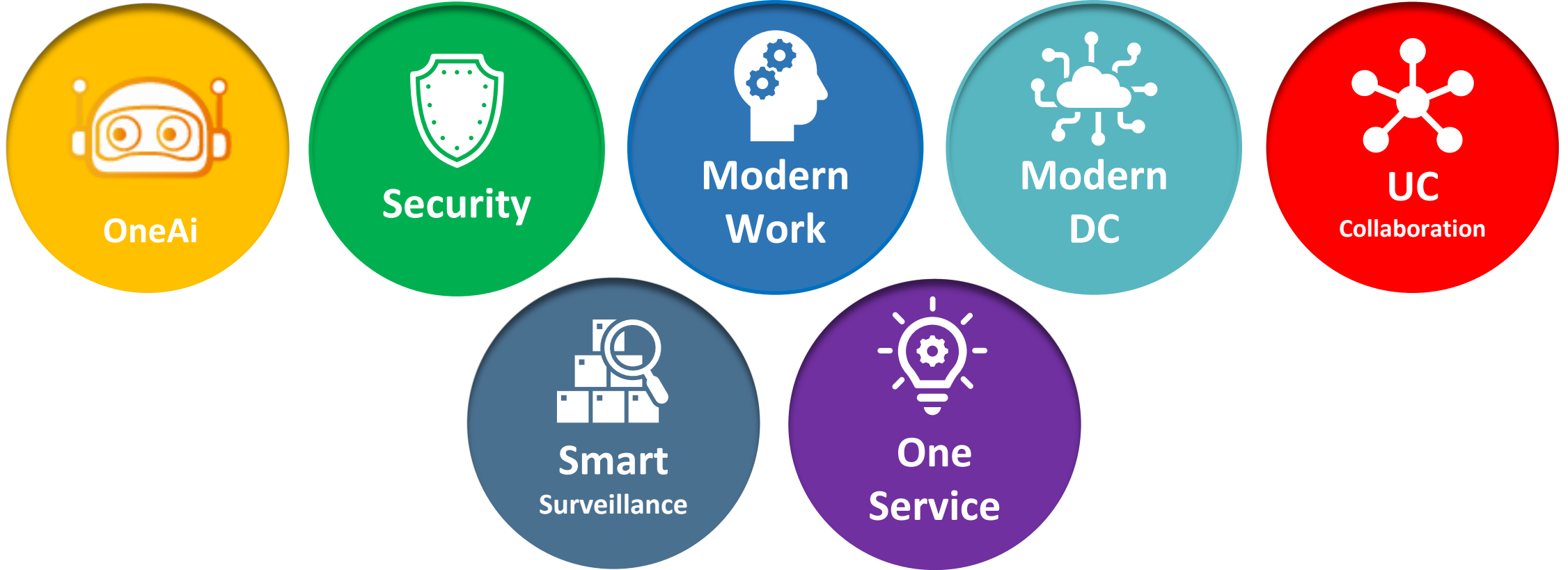- Communication collaboration/network/information security

OneAi **OneCloud** **ESG AIoT** **OneService**

Partners

NVIDIA

Informatica

AVAYA CONNECT
Platinum Partner

AI Platform

redhat

Big Data

customer service

Hewlett Packard Enterprise

vmware by Broadcom

Microsoft

Cloud Native

A

B C

All Best for Customers

SDDC

DELL

NetApp

hp

CHECK POINT

CORTEX
BY PALO ALTO NETWORKS

Endpoint and productive forces

Network Security

aruba

CISCO

CYCRAFT

FORTINET

paloalto NETWORKS

Enabling Industry Smart Transformation through AI Empowerment

AI Empowered
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- OneAi
- Security
- Modern Work
- Modern DC
- UC Collaboration
- Smart Surveillance
- One Service

Ecosystem and OEM/ODM Partner Collaboration

6

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Comprehensive Technical Solutions

OneAi

- Computing power, management, data, and AI applications
- Enterprise-level AI expert assistant platform, industry-specific AI platform integration services
- AI Resource Management Standard Edition, AI Resource Management Advanced Edition

Network Security

- Endpoint Information Security
- Network Information Security
- Application Information Security
- Cloud Information Security

Modern Work

- User Centric
- Smart Terminal Productivity
- Smart Collaboration Tools
- Experience Security Asset Management
- Efficiently connect to cloud applications

Modern DC

- Container Information Platform
- Big Data Hybrid Cloud
- Energy Efficiency and Green Operations
- Intelligent management and automation
- Edge Computing

UC Collaboration

- Integrate different communication technologies for more efficient collaboration and communication
- Improve internal collaboration efficiency and enhance employees' work experience
- UC tools combined with comprehensive collaboration, instant sharing of team collaboration

Smart Surveillance

- Comprehensive security integration and data sharing
- Flexible expansion of intelligent management to reduce the risk of errors
- Digital security instant alarm, efficient decision-making

OneService
Comprehensive Technical Solutions – From AI to Endpoint

Recent Recognitions and Awards

AI Empowered
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Awards
Recognitions

Award	Year	Awarding Organization
Best Service Innovation Enterprise	2025	CSEA
Golden Yung Award (Smart Applications– 3rd Place)	2025	CISA
CIO Elite Vendor Award	2025 (Since 2022)	CIO Taiwan
Platinum Award – Sustainability Report	2024	TCSA
ESG Supplier Excellence Award	2024, 2022, 2021	Fubon Financial Holdings
Best Carbon Reduction Partner	2024	Taiwan Mobile
Best Contact Center System / AI Service Provider	Since 2021~2024	CSEA
Sports-Friendly Enterprise Certification	2024, 2021	Ministry of Education
Golden Yong Award (Aging Tech – 3rd Place	2024	CISA
Excellent Supplier in ESG Assessment	2024	Yuanta Financial Holdings
Golden Yong Award (Tech Innovation – 2nd Place)	2023	CISA
Smart City Innovation Award	2023	Smart City Taiwan
Smart Transportation Award – Winner	2023	Smart City Taiwan

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Business Performance
Condensed consolidated balance sheet

Unit: NT$ thousand, except EPS

Items	2025/6/30		2024/6/30	
	Amount	%	Amount	%
Cash and cash equivalents	860,058	30	611,499	21
Notes and accounts receivable & Contract assets	958,507	33	879,601	28
Inventories	524,700	18	732,213	25
Property, plant and equipment	61,915	2	72,058	3
TOTAL ASSETS	2,904,052	100	2,984,077	100
Current liabilities	1,271,151	44	1,341,968	45
TOTAL LIABILITIES	1,384,897	48	1,588,594	53
SHAREHOLDERS'EQUITY	1,519,155	52	1,395,483	47
Net value per share (NTD)	17.15		15.76	

Business Performance
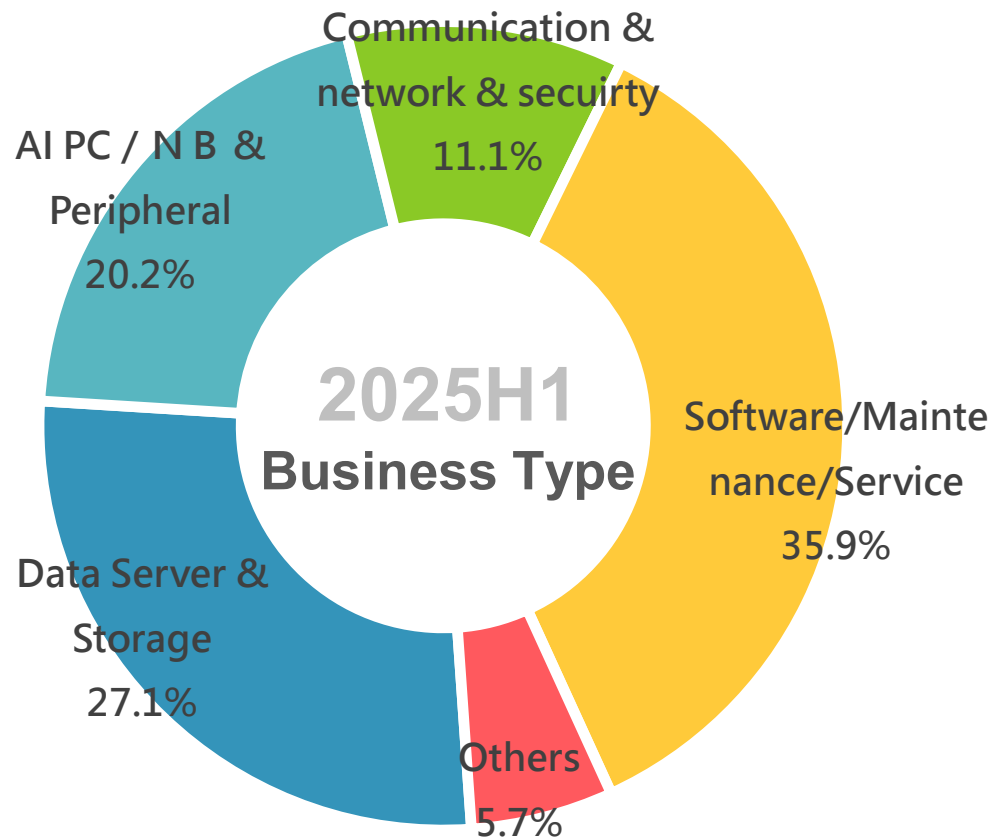## Condensed Consolidated Income Statement

Unit: NT$ thousand, except EPS

	2025H1		2024H1		YoY
	Amount	**%**	**Amount**	**%**	
Net Operating Revenues	1,906,402	100.0	1,845,828	100.0	⬆ **3.28%**
Gross Profit	449,141	23.6	433,175	23.5	⬆ 3.69%
Operating Expenses	342,733	18.0	350,686	19.0	**(2.27%)**
Operating Income	106,408	5.6	82,489	4.5	⬆ 29.00%
Nonoperating Income and Expenses	(4,188)		29,266		
Net income before tax	102,220	5.4	111,755	6.1	**(8.53%)**
Net income	81,835	4.3	93,514	5.1	**(12.49%)**
EPS-before tax(NTD)	1.15		1.26		
EPS-afer tax(NTD)	0.92		1.06		

Note: The significant year-over-year change in non-operating income/expense was primarily due to financial valuation losses in 2025, compared with gains in 2024. In addition, R&D subsidies were lower this year. Despite an increase in operating profit of NT$16.7 million, profit before tax declined by NT$8.4 million.
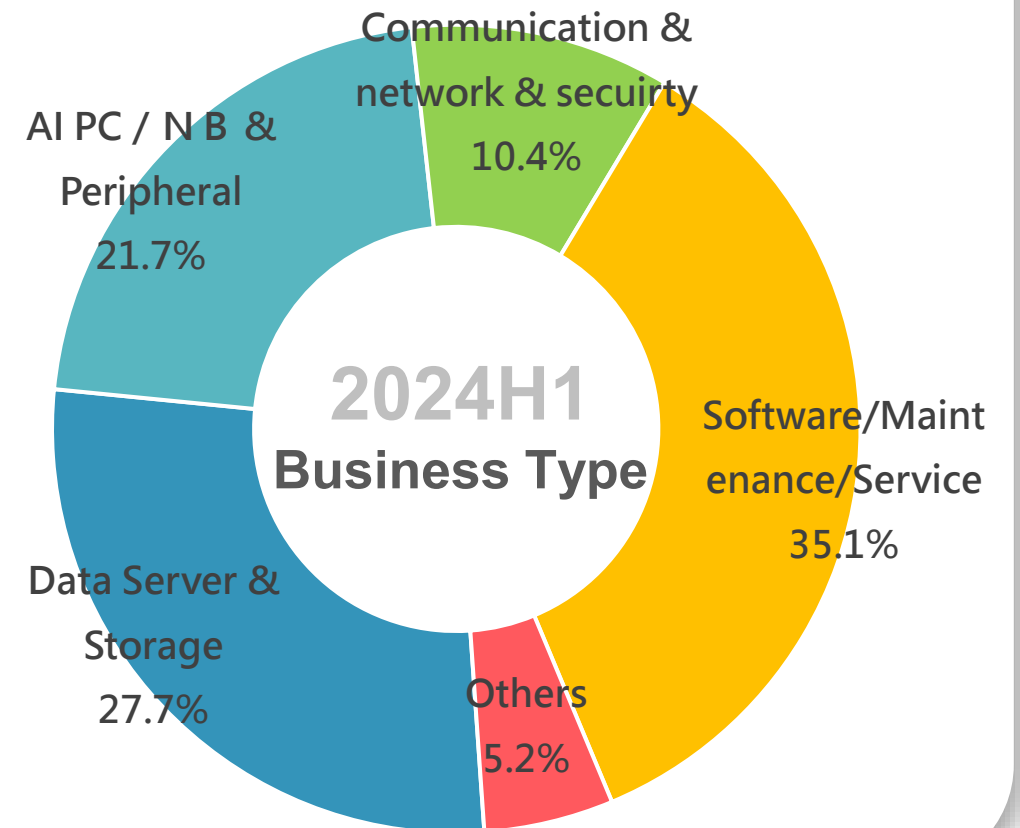
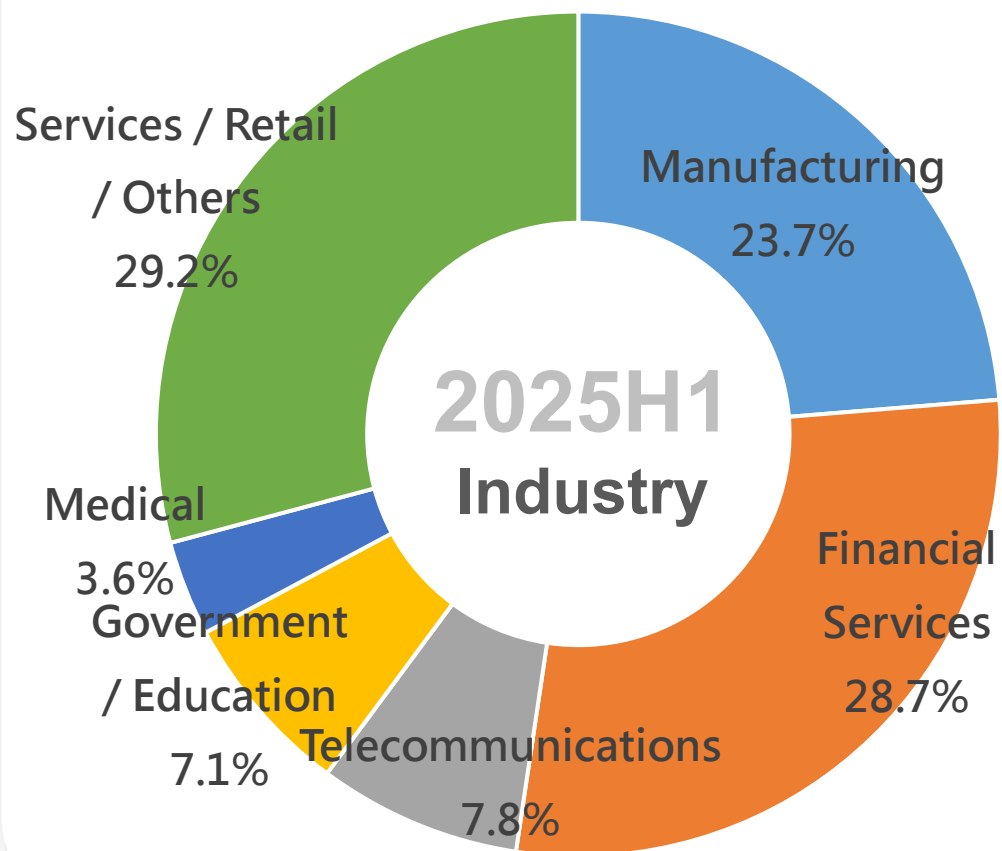# Business Performance
Revenue breakdown by solution and service

2025H1 Business Type

2025H1 Business Type

- Communication & network & secuirty 11.1%
- AI PC / N B & Peripheral 20.2%
- Data Server & Storage 27.1%
- Others 5.7%
- Software/Maintenance/Service 35.9%

2024H1 Business Type

2024H1 Business Type

- Communication & network & secuirty 10.4%
- AI PC / N B & Peripheral 21.7%
- Data Server & Storage 27.7%
- Others 5.2%
- Software/Maintenance/Service 35.1%

2025H1 Customer Industry

2025H1 Industry

- Services / Retail / Others 29.2%
- Manufacturing 23.7%
- Financial Services 28.7%
- Telecommunications 7.8%
- Government / Education 7.1%
- Medical 3.6%

2024H1 Customer Industry

2024H1 Industry

- Services / Retail / Others 29.0%
- Manufacturing 19.8%
- Financial Services 31.4%
- Telecommunications 6.9%
- Government / Education 7.9%
- Medical 4.9%

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Industry Trends and Market Opportunities

AI has become the main axis of emerging technology development, with more emphasis on vertical field implementation

Institutional	Future Technology Trends Forecast
Gartner	Agent-based AI, AI governance platforms, disinformation security, post-quantum cryptography, ambient stealth intelligence, energy-efficient computing, hybrid computing, spatial computing, multifunctional robotics, neural enhancement
IEEE	Generative AI, the widespread adoption of drone services is reshaping logistics and disaster prevention applications, AI agent-based commercial applications are maturing, wearable devices and biomarker applications are expanding into healthcare and health monitoring, augmented AI, self-driving technology, AI-assisted drug development, AI medical diagnosis, brain-computer interfaces, space computing technology, smart agriculture, AI regulatory tools and policies, sustainable computing
CB Insight	Human-machine integrated financial advisors, agent-based AI, the gradual integration of cryptocurrencies into the corporate financial ecosystem, downward revisions to fintech industry valuations M&A opportunities are emerging. Disease management AI systems, RNA therapeutics, and care robots are driving growth in the AI industry. Large language models are entering a period of explainability. Open source models dominate the lightweight market. The United States leads the AI arms race. Spatial computing is becoming a daily routine for businesses. Personalization in retail is inevitable. Future data centers and lower barriers to entry in the space sector are fueling an investment boom
Deloitte	AI algorithms and spatial computing are becoming a focus. AI is expanding the scope and impact of IT functions. Cracking cryptography in the quantum era is a challenge. AI is fundamentally changing the process of core system modernization
WEF	Artificial intelligence and big data, quantum computing, 5G, and AI are optimizing manufacturing productivity.

AI
AR / VR
Blockchain
Cloud
Data
Edge
Security
Spatial
Space

Sources: Gartner, IEEE, CBInsight, Deloitte, WEF, MIC, May 2025

Looking at the trend forecast, we can find that key emerging ICT technologies in the future will mostly be **software-centric. In particular, AI has become the main axis of emerging technology development. By integrating vertical field knowledge (such as transportation, finance, agriculture, robotics, healthcare, etc.), it will** drive the implementation of emerging technologies in the industrial field. In addition, the governance, transparency, and explainability of models are also gradually gaining attention.

Industry Trends and Market Opportunities

Amidst the impact of international developments, Taiwan's IT services industry revenue is projected to grow slowly through 2025.

Taiwan's IT services industry output value from 2016 to 2025

Unit: 100 million yuan

CAGR=7.0%   CAGR=8.5%

- revenue
- annual growth rate
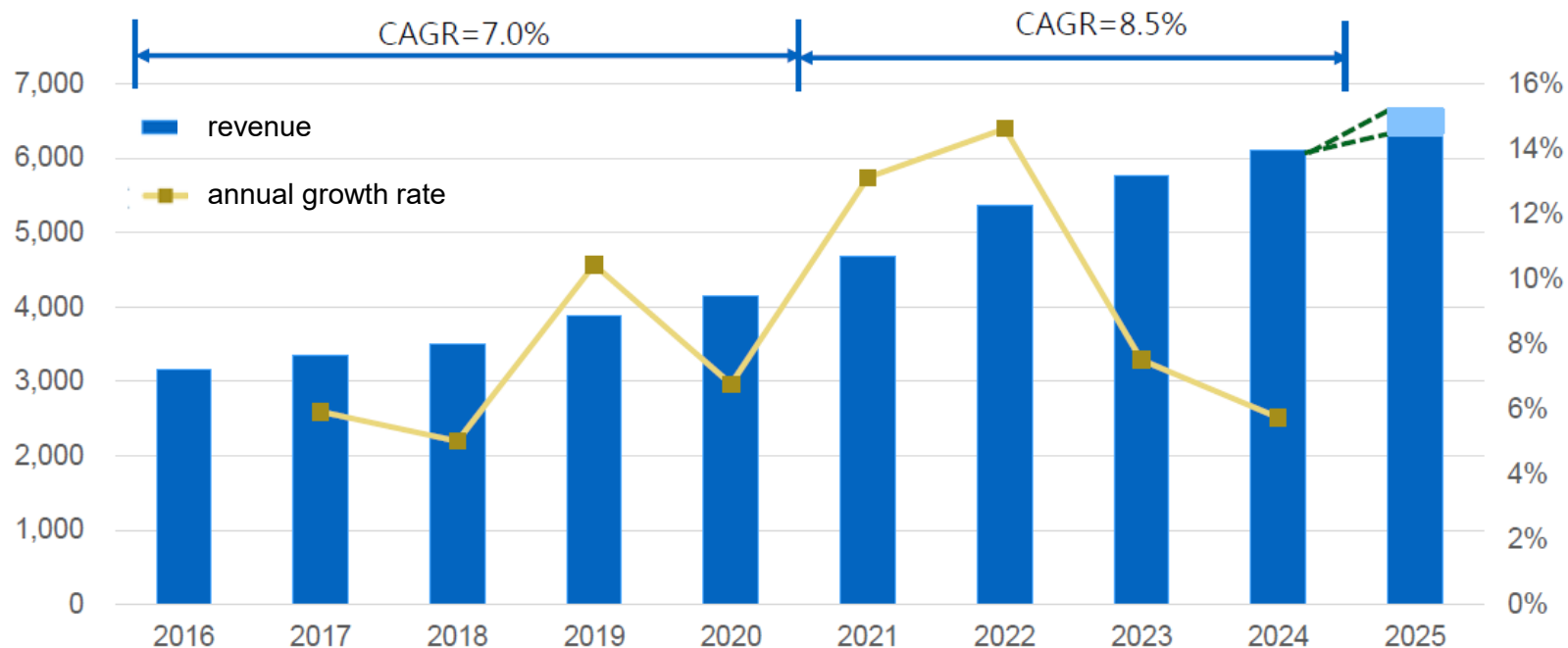
Source: Statistics Department, Ministry of Economic Affairs, MIC, May 2025

- The Covid-19 pandemic has accelerated the transformation of information architecture and application services among Taiwanese businesses. Driven by shifting business models, digital transformation, net-zero transformation, and emerging technologies like AI, these trends have become key growth drivers for the IT services industry.
- Beginning in 2023, the global economic landscape will be volatile, especially after the election of US President Trump. His aggressive policies are likely to restructure the global economic order, impacting corporate IT investment intentions and adding uncertainty to the development of the IT services industry in 2025.

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Growth Strategies
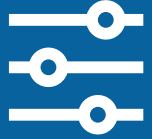
Capitalizing on strong demand from both the public and private sectors for green sustainability, AI data center infrastructure, and AI applications

Seizing new business opportunities in smart terminal services, delivering solutions across four pillars: High Productivity, Security, Seamless Connectivity, Enhanced User Experience

OneService: Continued transition toward customer-centric service-driven growth, aiming for 20% annual service revenue growth

Focusing on network, cybersecurity, data management, and storage solutions to capture hybrid multi-cloud and modern data center opportunities

OneAI, OneCloud, Greenergy: Integrated ACE (AI + Cloud + ESG) total solutions addressing industry-specific AI enablement and dual transformation needs

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AI Total Solution – OneAi

Computing power & management, data & AI applications

External AI expert smart services for governments and enterprises
AI expert assistant services within governments and enterprises

AI import consulting services.
Continuously optimize services

Enterprise-level AIExpert assistant platform

MLOps

LLM

AI data service modernization

Industry-specific AI platform integration services

HPE Ezmeral
Unified Analytics
DataFabric

MIG

RAG

Private Cloud

Public Cloud

OneAi

JEDAS (Manufacturing Application Brain)
Intelligent search for engineering drawings /
LLM incorporated into enterprise process
quality review

AI resource management Standard Edition

AI Stack

Monitoring

Embedding

AI resource management Advanced Edition

HPE Private Cloud AI
VMware Private AI Foundation

AI computing power infrastructure setup

GPU host resource planning
Computing network and data storage planning

industry

Data Services

management

OneAi

AI / SaaS

AIoT low-carbon toilet,

ESG management,

ibo.ai smart service,

Medical FHIR platform,

Qualtrics XM,

AWS Amazon Connect

Cloud customer service

AI Computing Power Deployment x Momentum Growth

Manufacturing

Robotic Arm AI Control
Digital Student Applications

Healthcare

AI for Diagnostic Imaging
Disease Prediction Models

Government

Smart Surveillance/Public Security
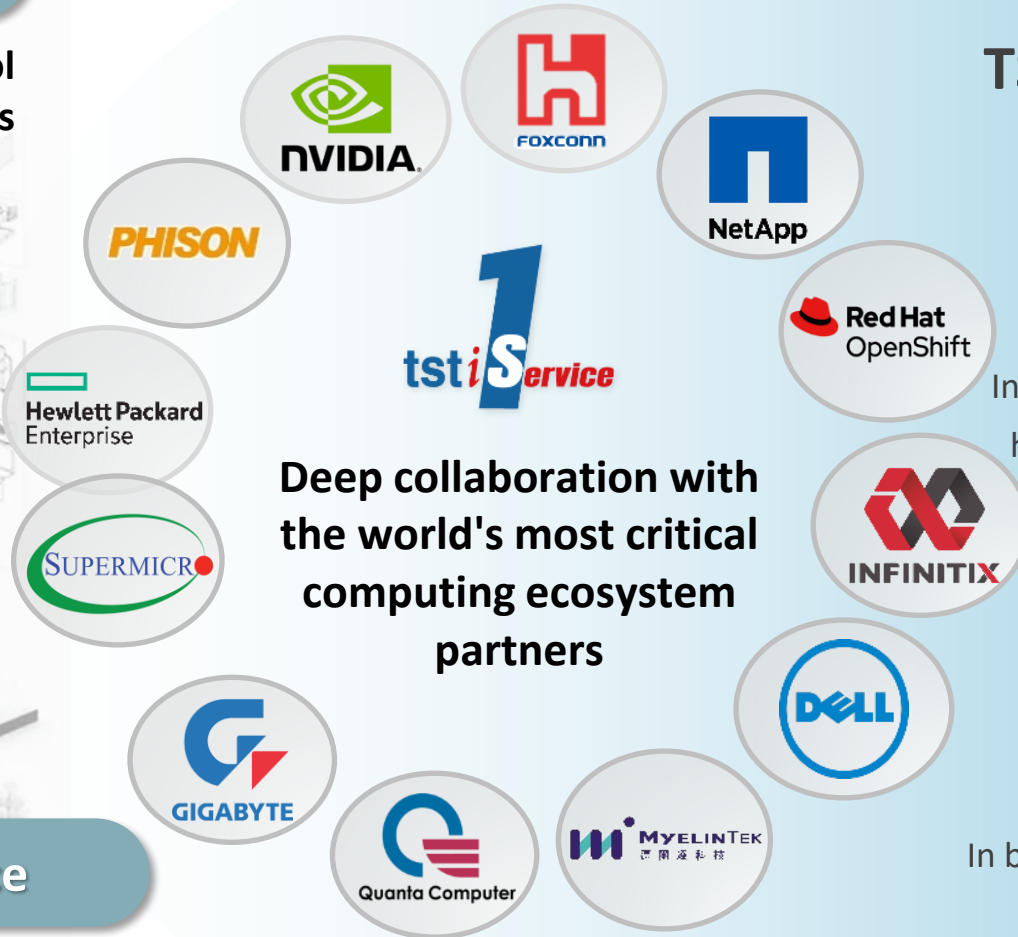**Smart City Applications**

Finance

Fraud Detection
Customer Service Automation/AI Assistants

NVIDIA
FOXCONN
NetApp
PHISON
Red Hat OpenShift
Hewlett Packard Enterprise
tsti Service 1
INFINITIX
SUPERMICRO
DELL
GIGABYTE
Quanta Computer
MYELINTEK

Deep collaboration with the world's most critical computing ecosystem partners

The AI wave is coming. TSTI leads the computing power and drives new growth in the industry!

In factories, AI acts as a discerning foreman, helping to build factories and manufacture processes more accurately and rapidly. In hospitals, it acts as a smart assistant physician, enabling precision medicine. In cities, it acts as a dedicated steward, safeguarding public order and optimizing transportation. In banks, it acts as a top-tier financial advisor, preventing fraud and generating profits.

20

Unified Communications (UC) and Collaboration Solutions
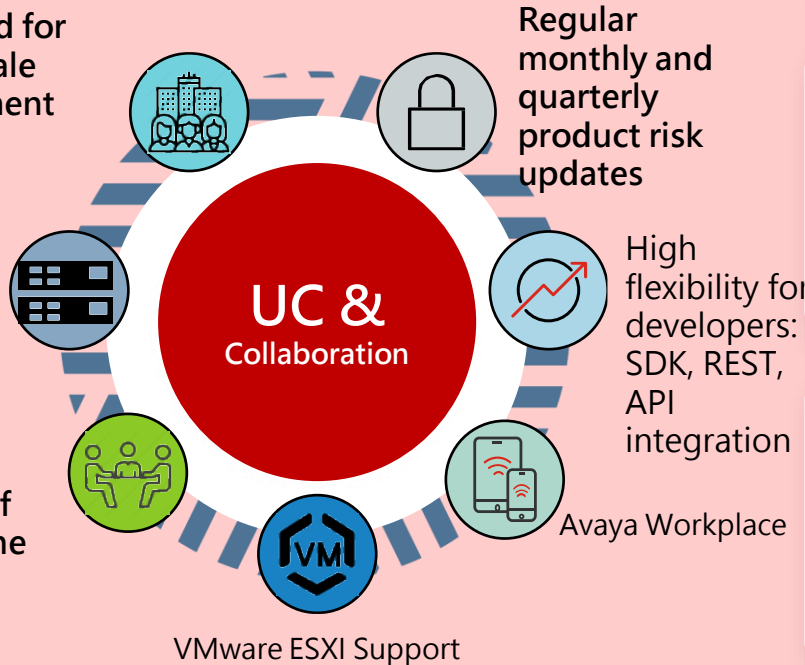
Enterprise UC Platform

AVAYA aura — Fand efficient communication platform for enterprises

Designed for large-scale deployment

Regular monthly and quarterly product risk updates

High availability

High flexibility for developers: SDK, REST, API integration

Wide selection of compatible phone devices

UC & Collaboration

Avaya Workplace

VMware ESXI Support

Innovative Architecture

Fully software-defined and virtualized

Mobile Extension Solutions

All-media smart customer service system

Intelligent Contact Center – tiCC

進線管道 | tiCC功能模組 | 系統整合
電話 網頁文字 電子郵件 社群媒體 視訊
全渠道話務分派模組
客戶資料管理模組
線上文字交談模組
主管即時監看模組
流程式對話機器人
滿意度調查模組
外撥行銷模組
案件派工模組
自動語音外撥模組
來電協網模組
視訊客服模組
即時與歷史報表
企業CRM系統 CRM
知識庫系統 KM
銀行主機系統 BANK
資料庫系統 DB
企業表單系統 e-flow
AI機器人系統 AI

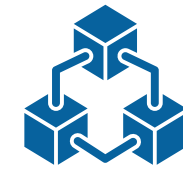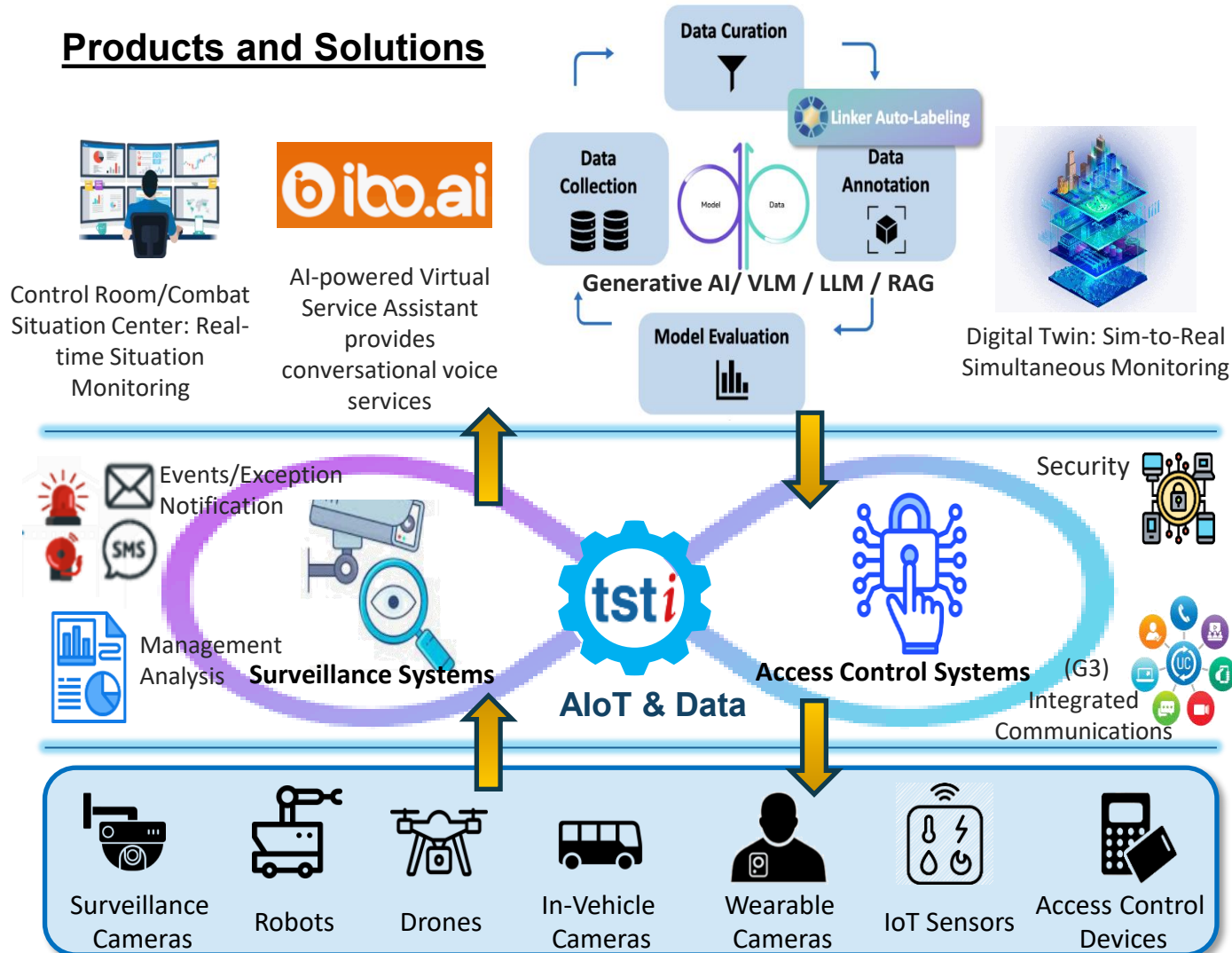Enhanced customer experience and satisfaction

Increased agent efficiency, reduced manpower costs

Virtualized, highly available system architecture lowers maintenance burden

Industry clients: Financial, Retail, Healthcare

Smart Surveillance – Integrated Digital Security

Products and Solutions

Control Room/Combat Situation Center: Real-time Situation Monitoring

AI-powered Virtual Service Assistant provides conversational voice services

Data Curation

Linker Auto-Labeling

Data Collection

Data Annotation

Model / Data

Generative AI/ VLM / LLM / RAG

Model Evaluation

Digital Twin: Sim-to-Real Simultaneous Monitoring

Events/Exception Notification

SMS

Management Analysis

Surveillance Systems

tsti

AIoT & Data

Access Control Systems

Security

(G3) Integrated Communications

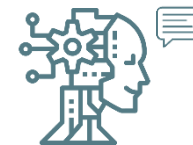Surveillance Cameras | Robots | Drones | In-Vehicle Cameras | Wearable Cameras | IoT Sensors | Access Control Devices
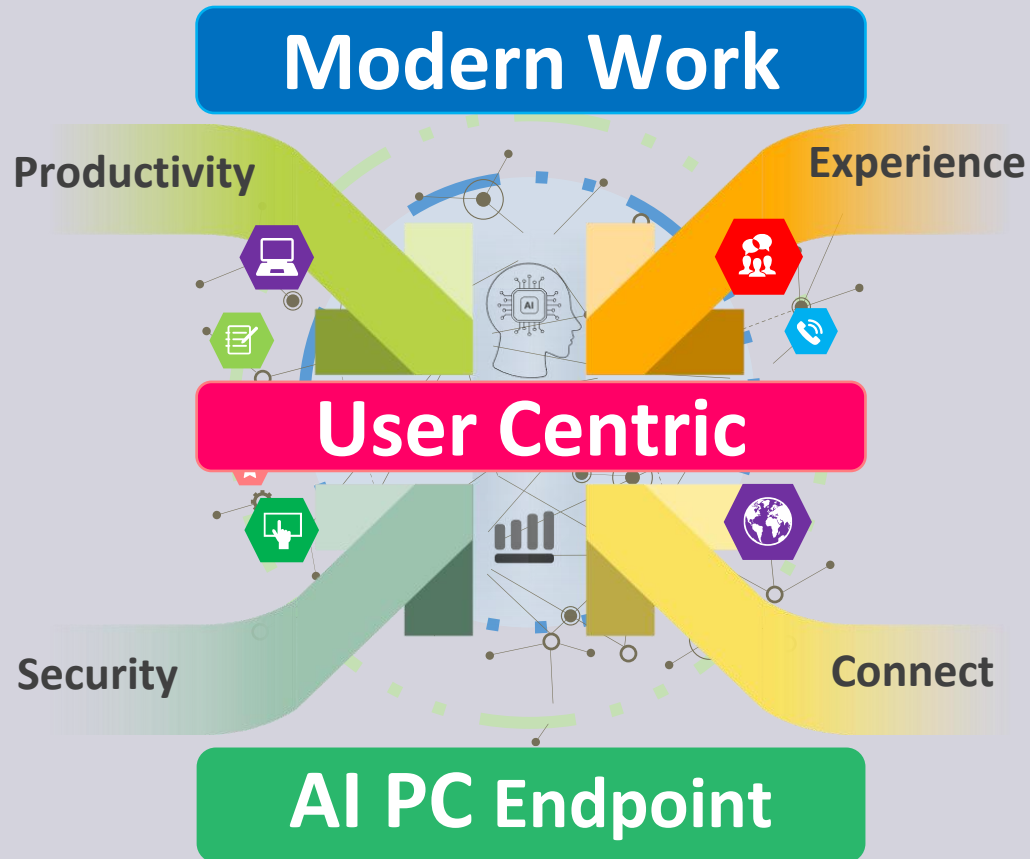
Comprehensive Integration & Data Sharing

Flexible Expansion & Intelligent Control

Real-Time Alerts & Efficient Decision-Making

Modern Work – Intelligent Digital Workplace Solutions

AI Empowered

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Modern Work

User Centric
Supports remote and hybrid work models. Enhances employee work-life balance and overall experience

Productivity
Cross-functional collaboration through digital tools and automation. AI, machine learning, and cloud services

Security
Asset management protection for digital systems, applications, and data. Defense against cyberattacks and data breaches

Seamless Connectivity
Efficient cloud application integration. Improved productivity and reduced repetitive tasks
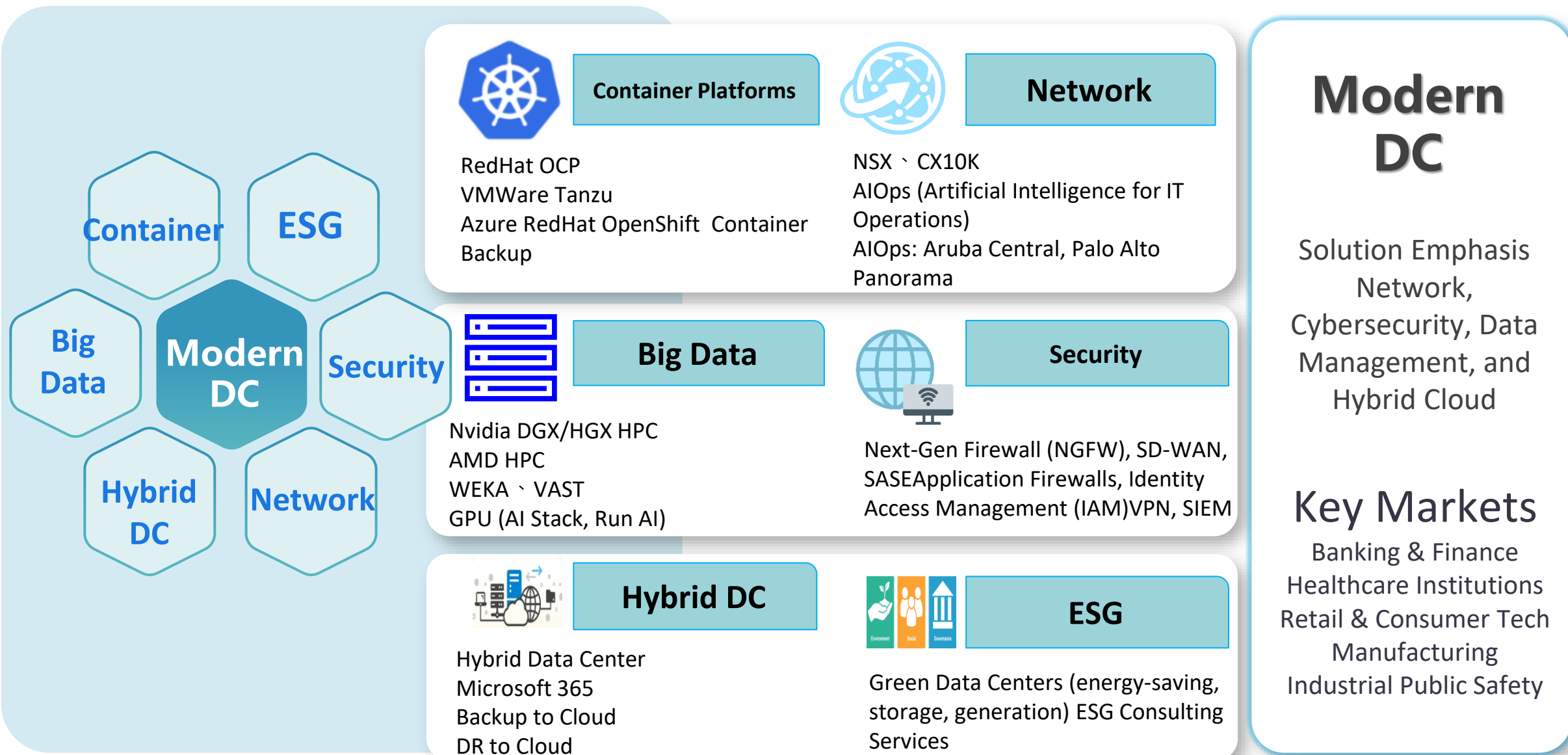
Modern Work

AI PC Endpoints

Enhanced

Experience and

Productivity

Cloud Connectivity

Cybersecurity

Safeguards

Modern Work

Productivity

Experience

User Centric

Security

Connect

AI PC Endpoint

Modern Data Center – Integrated Digital Resilience

Container **ESG**

Big Data **Modern DC** **Security**

Hybrid DC **Network**

Container Platforms

RedHat OCP
VMWare Tanzu
Azure RedHat OpenShift Container Backup

Network

NSX、CX10K
AIOps (Artificial Intelligence for IT Operations)
AIOps: Aruba Central, Palo Alto Panorama

Big Data

Nvidia DGX/HGX HPC
AMD HPC
WEKA、VAST
GPU (AI Stack, Run AI)

Security

Next-Gen Firewall (NGFW), SD-WAN, SASEApplication Firewalls, Identity Access Management (IAM)VPN, SIEM

Hybrid DC

Hybrid Data Center
Microsoft 365
Backup to Cloud
DR to Cloud

ESG

Green Data Centers (energy-saving, storage, generation) ESG Consulting Services

Modern DC

Solution Emphasis Network, Cybersecurity, Data Management, and Hybrid Cloud

Key Markets

Banking & Finance
Healthcare Institutions
Retail & Consumer Tech
Manufacturing
Industrial Public Safety

Information Security Protection

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Never trust, always verify

Zero Trust Security Planning

01 Micro segmentation

02 IAM

Ai+X

03 Endpoint Security

04 Data Protection

05 MDR/MSSP Service

Network security and micro-segmentation
Divide into multiple small security zonesLimit lateral movementNGFW/NDR

Identity and Access Management
Authentication MechanismsMFA/SSO/Privileged Access Management (PAM)

Endpoint Security
EDR
XDR

Data protection
Data classification, encryption, Access control, DLP

Continuous monitoring and analysis
Apply behavioral analysis and anomaly detection technologiesUse AI to detect suspicious activity promptly
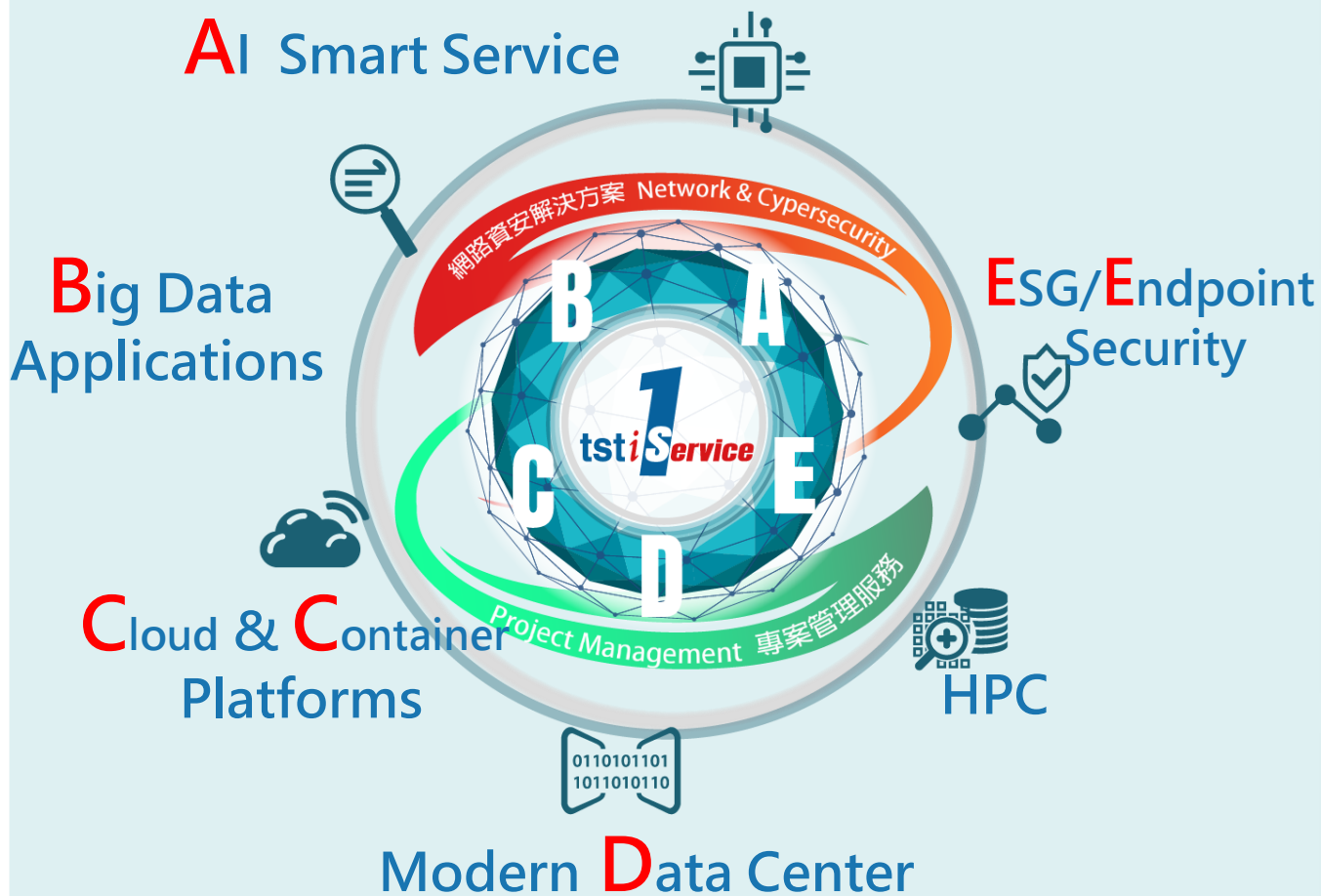MDR
MSSP

Professional Deployment, Maintenance, and Advisory Service
• Provide AI security planning, implementation, and professional compliance implementation/maintenance
• Professional implementation /maintenance of AI threat detection systems
• Automated security incident response
• Continuous maintenance and tuning
• Professional consulting services

OneService – Full-Stack Integrated Solutions

From AI to Endpoint 360° Services Across the Stack

AI Smart Service

Big Data Applications

Cloud & **C**ontainer Platforms

ESG/**E**ndpoint Security

HPC

Modern **D**ata Center

| **A**I	AI platform development and deployment. Nvidia NVAIE integration. ibo.ai intelligent dialogue service implementation
Big Data	Platform setup and implementation Data Lake services OSI PI for industrial control systems
Cloud & **C**ontainer	M365 、HPE GreenLake Container Essential Service Red Hat、VMware
Data Center	VMware、Windows、Linux Veeam、Dell EMC Backup HPE、NetApp、Dell EMC ... Storage
ESG **E**ndpoint Security	Check Point Harmony EDR/MDR deployment Energy-saving and efficiency improvement solution

Smart service integration expert AI SI

Professional AI trainer and consultant team

Users

Service Providers

RPA | Collaboration

ibo.ai

Cloud | CDP | CXM

Managers

Enterprise systems
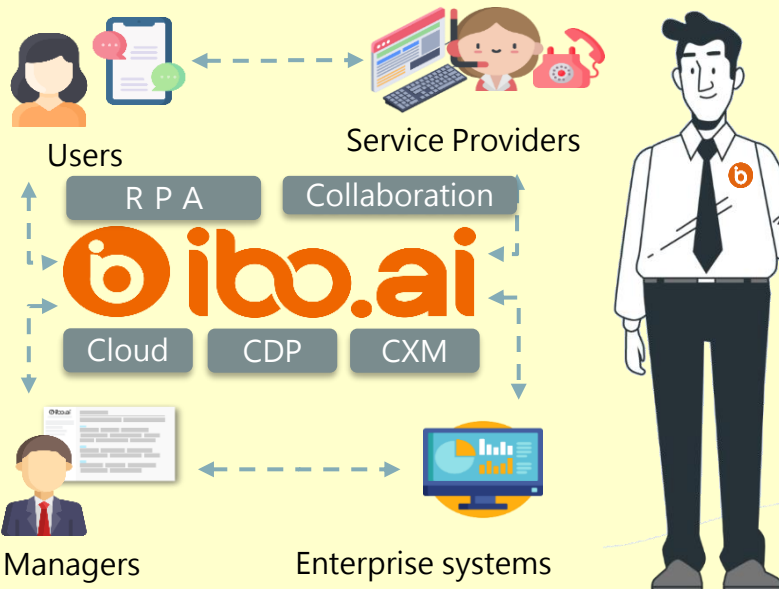
Diversified integration and domain experts

ibo.XaaS: ibo.HR 、ibo. HelpDesk、ibo.Buy

Multivariate model and AI-assisted training

Azure OpenAI Service
LLM，ChatGPT

The best enterprise digital transformation experience

ibo.ai

Key Industries

Medical Aesthetics

Automotive Sales

Manufacturing

Government Sectors

AIoT Low carbon smart toilet

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AIOT technology‧comfort and protection

Smart Toilet Implementation Items

- Odor Detection and Cleaning (Ammonia)
- Refill of Toilet Paper/Hand Soap
- Calculation of Toilet Usage Frequency
- Calculation of Toilet Usage Frequency
- Detection of Abnormal Toilet Usage Time
- Fall Detection

more

IoT Sensors

Mobile Interface

Smart city essential

Multi-model service projects

Best application benefit experience

AIoT Low carbon smart toilet

Customers

Taipei Performing Arts Center,Taipei Lungshan Temple Underground Street,Taoyuan Hutoushan Environmental Park,Tainan Siraya National Scenic Area, Kaohsiung Love River Turtle Lantern Park,Kaohsiung Port Authority Tourism Building.

Public Areas

tiCare Telecare & FHIR

FHIR smart medical

People-oriented smart medical care
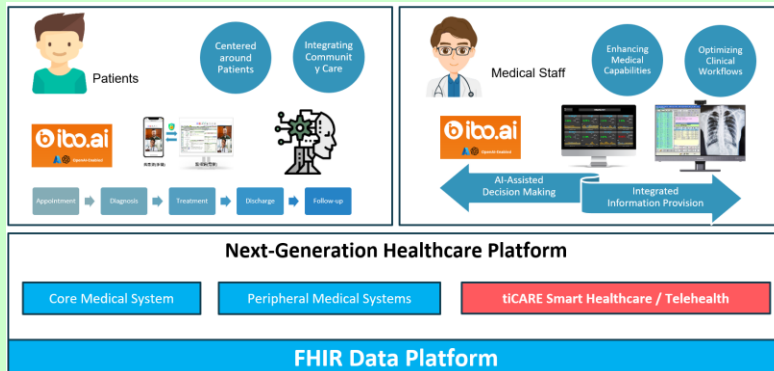
AI Smart Healthcare

FHIR smart medical

Next generation medical

Customers

Medical institutions, long-term care institutions, international medical, Rural care.

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Corporate Governance and Sustainable Development

Sustainability Disclosure / Risk Management / Fulfilling Corporate Citizenship

2025 (2024) Corporate Governance Rating 6%~20%

2024 Sustainability Report Platinum Award

2024 2021 Certified Sports Enterprise

E – Environmental
GHG Inventory
ISO 14064-1

S – Social
Occupational Health and Safety
ISO 45001

G – Governance
ISO 27001；ISO 20000；**ISO 27701**

#Environmental Sustainability #Climate Policy #Green Initiatives and Actions

- ISO 14064-1 verification (2024–2025)
- Greenhouse gas emission reduction target: 20% reduction by 2030
- Five key green emission reduction initiatives
- Outstanding performance in annual green procurement recognized by Taipei City Government Energy Management Regulations and Waste Management Regulations(2024)
- ESG-Driven Business Models
- Promotion of environmental education and eco-activities.

#Friendly Workplace #Diverse Talent Development #Zero Occupational Hazards

- Certified as a "Sports-Friendly Enterprise
- ISO 45001 continuous improvement of workplace environment to ensure employee health and safety
- Increased participation in health checkups
- Ongoing participation in public welfare and support for disadvantaged communities
- New sustainable business models such as telemedicine and AIoT smart restrooms, contributing to carbon reduction and bridging the digital divide
- Industry-academia collaboration to help youth explore career paths and foster future talent.

#Ethical Governance, Stakeholder Engagement, Business Continuity and Risk Management

- Digital transformation and sustainable transformation dual-axis strategy.
- Corporate governance rating has been improved for two consecutive years, and in 2024, the OTC companies ranked in the top 6%~20% (announced on April 30, 2025).
- Improve risk management,2025.05 Passed certification for ISO 27701 privacy information management.
- In line with international sustainability standards, such as SASB, TCFD and IFRS S2.
- Deepen the sustainable value chain.

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Q&A Feedback

Tatung System Technologies Inc.

AI Empowered

Digital X Sustainable Transformation

Ai Cloud ESG

Dual Transformation: Sustainability x Digitalization Your Trusted Partner in Business Transformation