AI Empowered

**tst*i* 大世科**

Investor Conference
# Tatung System Technologies Inc.
2025/05/20

Ai  Cloud  ESG

## Disclaimer

This presentation and the concurrently released materials contain forward-looking statements derived from both internal and external sources.The Company's actual future operating results, financial condition, and business outlook may differ materially from those expressed or implied by such statements, due to various risks beyond the Company's control. These forward-looking statements reflect the Company's perspective as of the date of this presentation. The Company undertakes no obligation to update or revise these views in the future.

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**Agenda**

- Company Overview / Core Business and Services
- Business Performance
- Industry Trends and Market Opportunities
- Growth Strategies
- Corporate Governance and Sustainability
- Q&A

**AI Empowered**
# tsti 大世科

# Company Overview

**Our vision is to become a benchmark enterprise in ICT innovation and service competitiveness.**

**Delivering integrated solutions that generate outstanding customer experiences and business outcomes.**
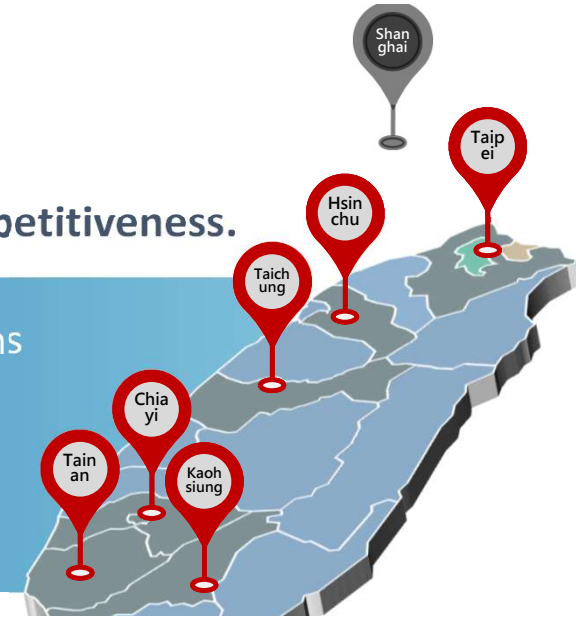
Employees
## 550

Innovation, Service, Teamwork, Integrity
## 4
Core Values

Service locations
## 7

Map locations:
- Shanghai
- Taipei
- Hsinchu
- Taichung
- Chiayi
- Tainan
- Kaohsiung

**Mission**
- Committed to dual transformation through sustainability and digitalization delivering integrated solutions.
- Customer-centric and service-oriented, we provide enterprises with comprehensive intelligent transformation services.

**Focus Field**

## AI-Empowerment Solution
## ACE SI ICT Integration

Revenue
**NTD. 39.3 Billion (Consolidated)**

### 2000
Spun off from TATUNG and established as TSTI
TWSE/TPEx : 8099 (Listed 2004/03)

**ISO 20000**   **ISO 27001**   **ISO 27701**   **ISO 45001**   **ISO 14064-1**

### 2008
Established 「Chyun Huei」

### 2012
Established 「tsti Shanghai Co. Ltd.」

### 2015
Mergers and acquisitions 「TISNet Technology Inc.」

### 2025

# Core Business and Services

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> **Main Solution**
>> AI service integration expert
>> Cloud integration & Services
>> ESG Ecosystem Integration
>> tiCC Smart medical
>> tiCC intelligent customer service
>> Smart Surveillance

> **Main products**
>> Modern data center
>> Endpoint and peripheral equipment
>> Software/Technical Services/Education and Training
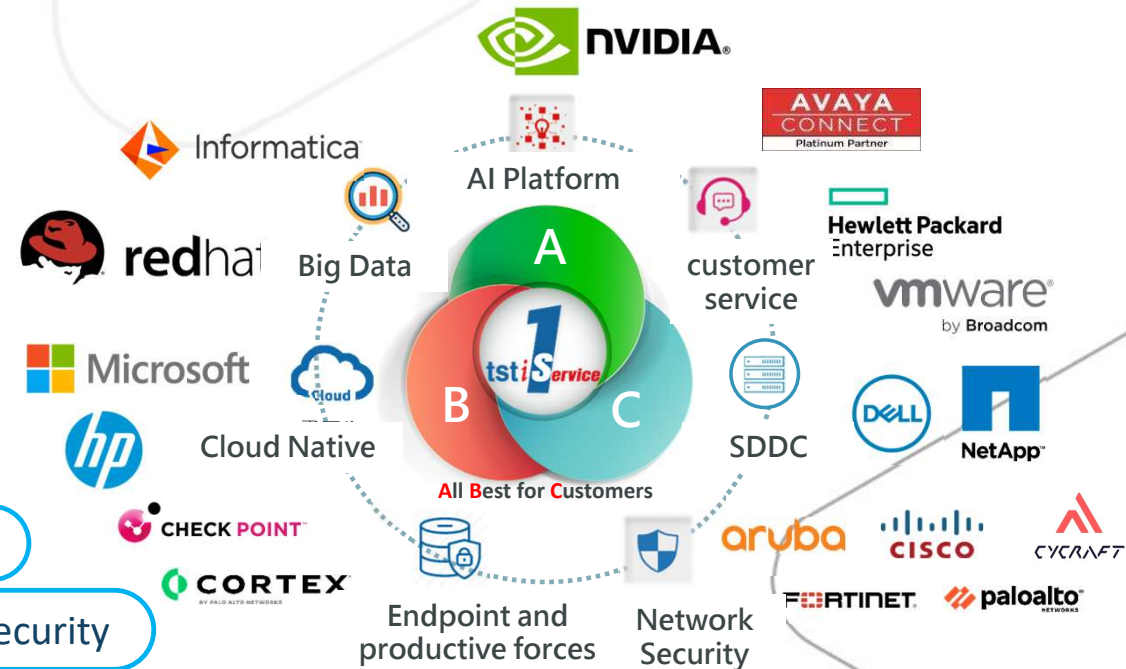>> Communication collaboration/network/information security

OneAi  OneCloud  ESG AIoT  OneService

**Partners**

NVIDIA

Informatica
AVAYA CONNECT
Platinum Partner

AI Platform

redhat  Big Data

customer service

Hewlett Packard Enterprise
vmware by Broadcom

Microsoft  Cloud

A

B  1 tst*i* Service  C

All Best for Customers

Cloud Native

SDDC

DELL

NetApp

hp

CHECK POINT

CORTEX
BY PALO ALTO NETWORKS

Endpoint and productive forces

Network Security

aruba

CISCO

CYCRAFT

FORTINET  paloalto NETWORKS

5

# Enabling Industry Smart Transformation through AI Empowerment

**OneAi**

**Security**

**Modern Work**

**Modern DC**

**UC** Collaboration

**Smart** Surveillance

**One Service**

## Ecosystem and OEM/ODM Partner Collaboration

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# Comprehensive Technical Solutions

## OneAi

- 算力、管理、數據、AI應用
- 企業級AI專家助手平台、產業專用AI平台整合服務
- AI資源管理標準版、AI資源管理進階版

## Network Security

- Endpoint端點資訊安全
- Network網路資訊安全Application應用系統資訊安全
- Cloud雲端資訊安全

## Modern Work

- 使用為中心User Centric
- 智慧終端Productivity
- 智慧協作工具Experience
- 資安資產管理Security
- 雲端應用高效連結 Connect

## Modern DC

- 容器資訊平台
- 大數據混合雲
- 能源效率與綠色運營
- 智能管理與自動化
- 邊緣計算Edge Computing

## UC Collaboration

- 整合不同通信技術，更高效的協作和溝通
- 提升企業內部協作效率，提升員工的工作體驗
- UC工具結合全面協作，即時共享團隊協作

## Smart Surveillance

- 安防全面整合，數據共享
- 彈性擴充智慧管理，降低錯誤風險
- 數位安防即時告警，高效決策

## OneService
Comprehensive Technical Solutions – From AI to Endpoint

# Recent Recognitions and Awards

**Awards**
**Recognitions**

| Award | Year | Awarding Organization |
|---|---|---|
| Platinum Award – Sustainability Report | 2024 | TCSA |
| ESG Supplier Excellence Award | 2024, 2022, 2021 | Fubon Financial Holdings |
| Best Carbon Reduction Partner | 2024 | Taiwan Mobile |
| Best AI System Provider | 2024, 2023 | CSEA |
| Sports-Friendly Enterprise Certification | 2024, 2021 | Ministry of Education |
| Golden Award (Tech Innovation – 2nd Place) | 2023 | CISA |
| Excellent Supplier in ESG Assessment | 2024 | Yuanta Financial Holdings |
| CIO Elite Vendor Award | 2022–2025 | CIO Taiwan |
| Golden Award (Aging Tech – 3rd Place) | 2024 | CISA |
| Smart City Innovation Award | 2023 | Smart City Taiwan |
| Smart Transportation Award – Winner | 2023 | Smart City Taiwan |

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# Business Performance
# Condensed consolidated balance sheet

Unit: NT$ thousand, except EPS

| Items | 2025/3/31 | | 2024/3/31 | |
|---|---|---|---|---|
| | Amount | % | Amount | % |
| Cash and cash equivalents | 841,061 | 30 | 665,029 | 22 |
| Notes and accounts receivable & Contract assets | 828,836 | 30 | 903,834 | 30 |
| Inventories | 528,313 | 19 | 615,347 | 21 |
| Property, plant and equipment | 60,805 | 2 | 78,580 | 3 |
| TOTAL ASSETS | 2,785,419 | 100 | 2,979,312 | 100 |
| Current liabilities | 1,077,992 | 39 | 1,234,522 | 41 |
| TOTAL LIABILITIES | 1,237,429 | 44 | 1,463,701 | 49 |
| SHAREHOLDERS'EQUITY | 1,547,990 | 56 | 1,515,611 | 51 |
| Net value per share (NTD) | 17.48 | | 17.11 | |

# Business Performance
## Condensed Consolidated Income Statement

Unit: NT$ thousand, except EPS

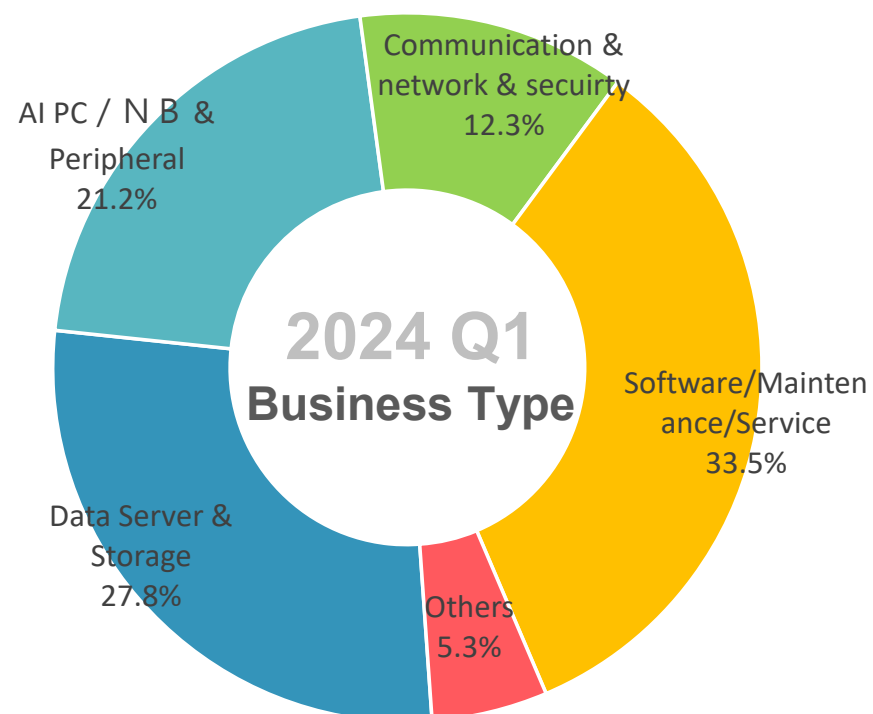| | 2025Q1 | | 2024Q1 | | YoY | |
|---|---|---|---|---|---|---|
| | Amount | % | Amount | % | | |
| Net Operating Revenues | 908,024 | 100.0 | 906,212 | 100 | ⬆ | 0.20% |
| Gross Profit | 222,691 | 24.5 | 209,495 | 23.1 | ⬆ | 6.30% |
| Operating Expenses | 170,637 | 18.8 | 174,152 | 19.2 | | (2.02%) |
| Operating Income | 52,054 | 5.7 | 35,343 | 3.9 | ⬆ | 47.28% |
| Nonoperating Income and Expenses | (1,260) | | 23,873 | | | |
| Net income before tax | 50,794 | 5.6 | 59,216 | 6.5 | | (14.22%) |
| Net income | 39,661 | 4.4 | 49,794 | 5.5 | | (20.35%) |
| EPS-before tax(NTD) | 0.56 | | 0.67 | | | |
| EPS-afer tax(NTD) | 0.45 | | 0.56 | | | |

Note:The significant year-over-year change in non-operating income/expense was primarily due to financial valuation losses in 2025, compared with gains in 2024. In addition, R&D subsidies were lower this year. Despite an increase in operating profit of NT$16.7 million, profit before tax declined by NT$8.4 million.

**Business Performance**
**Revenue breakdown by solution and service**
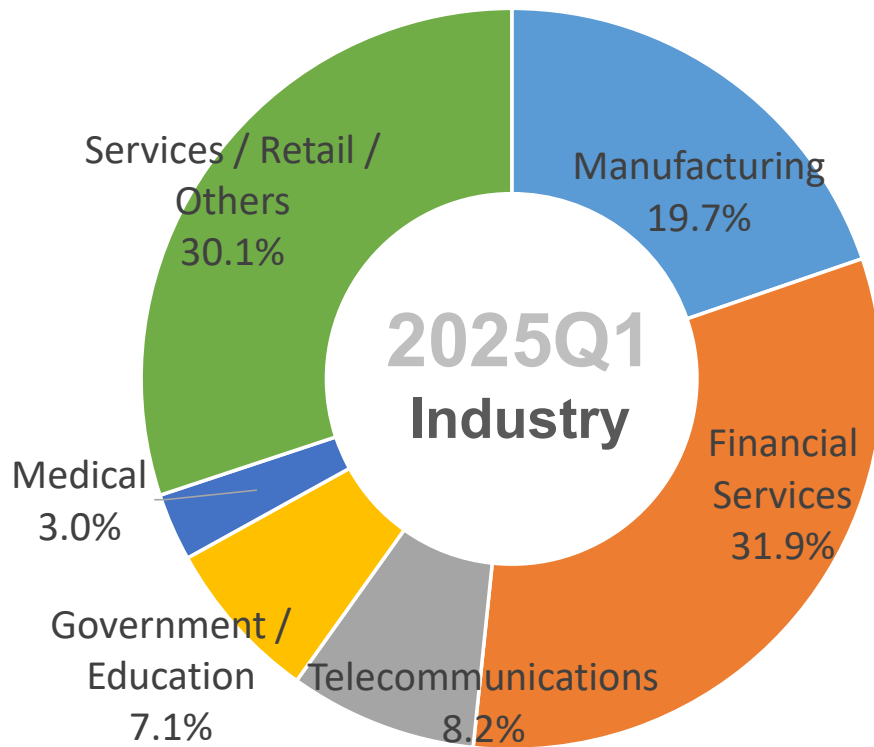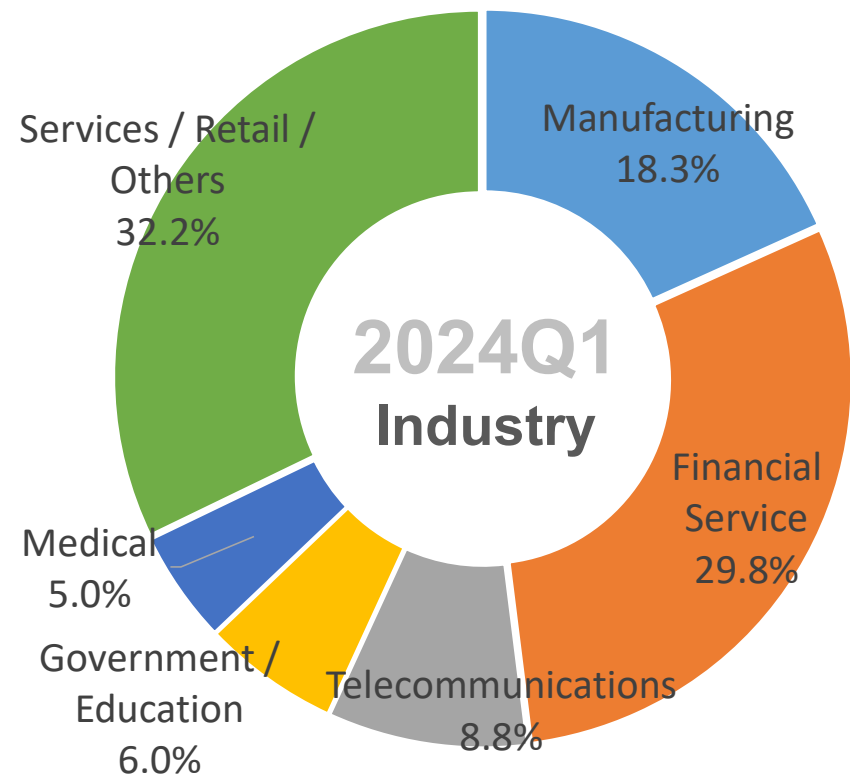
2025 Q1 Business Type

2024 Q1 Business Type

**2025 Q1 Business Type**

- Communication & network & secuirty 9.7%
- AI PC／ＮＢ＆ Peripheral 17.9%
- Data Server & Storage 27.5%
- Others 7.1%
- Software/Maintenance/Service 37.8%

**2024 Q1 Business Type**

- Communication & network & secuirty 12.3%
- AI PC／ＮＢ＆ Peripheral 21.2%
- Data Server & Storage 27.8%
- Others 5.3%
- Software/Maintenance/Service 33.5%

12
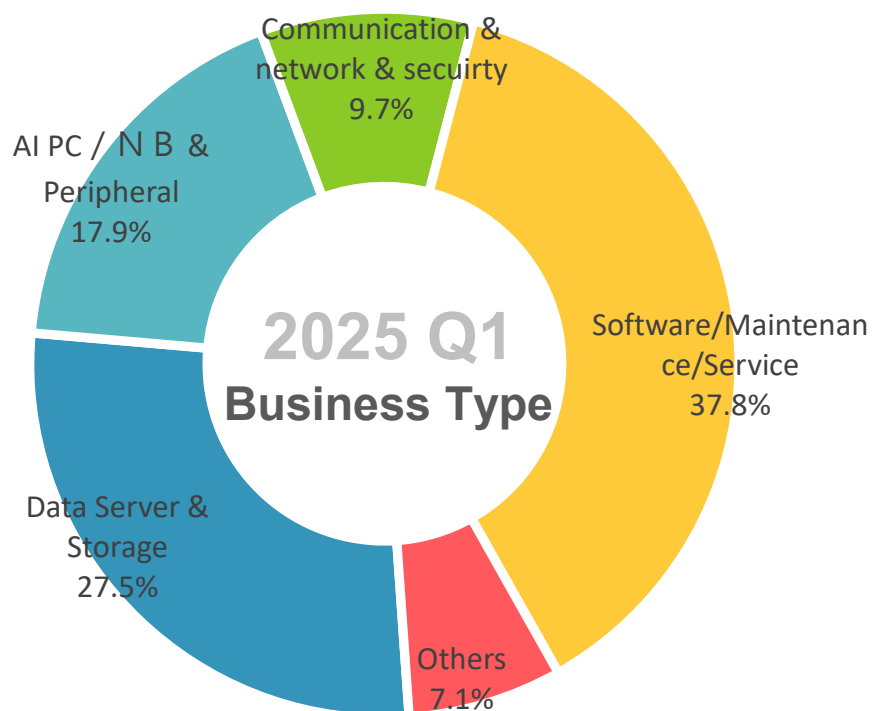
# Business Performance
# Revenue breakdown by industry segment

## 2025Q1 Customer Industry

**2025Q1 Industry**

- Manufacturing 19.7%
- Financial Services 31.9%
- Telecommunications 8.2%
- Government / Education 7.1%
- Medical 3.0%
- Services / Retail / Others 30.1%

## 2024Q1 Customer Industry

**2024Q1 Industry**

- Manufacturing 18.3%
- Financial Service 29.8%
- Telecommunications 8.8%
- Government / Education 6.0%
- Medical 5.0%
- Services / Retail / Others 32.2%

## AI Empowered

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# Industry Trends and Market Opportunities

| Organizations | Future Technology Trend Predictions |
|---|---|
| Gartner | Democratized AI、AI Trust, Risk and Security Management (TRiSM)、AI-Augmented Development、Intelligent Applications、Augmented Connected Impact、Continuous Threat Exposure Management (CTEM)、Machine Customers、Sustainable Technology、Platform Engineering、Industry Cloud Platforms |
| IEEE | Generative AI、 Machine Learning、 Natural Language Processing、 Metaverse、 AR, VR, MR、Cloud-Edge Computing、 5G、 Electric Vehicles、 Real-time Cybersecurity Vulnerability Identification and Attack Defense、 Supply Chain and Warehouse Automation Computing、Quantum Computing、 Software Development Acceleration、 Automated Customer Service、Digital Avatars and Accelerated Drug Development、 Fast Search、 Software、 Phishing Attacks、Insider Threats、 Sustainable Development |
| CB Insights | GPU Shortage、Multimodal AI、Synthetic Data、DIY Software Development、Quantum Computing Commercialization、Cybersecurity Integration、Data Security Redefinition、AI Drug Race、Digital Therapeutics (DTx) and Health Integration、New Tech Battlefield - The Brain、Banking FOMO、Blockchain Financial Services、E-commerce AI Sales Agents、AI Impact on Gaming、Humanoid Robot Manufacturing、AI Assisting Retailer Negotiations |
| Deloitte | Spatial Computing and Industrial Metaverse: Beyond Moore's Law、Generative AI as a Growth Catalyst、From DevOps to DevEx: Enhancing Engineering Experience、Defending Reality: Truth in the Age of Synthetic Media、Core Training: From Technical Debt to Technical Health |
| WEF | Flexible Batteries、Generative AI、Sustainable Fuels、Designer Metaverse for Mental Health Improvement、Wearable Biosensors and Devices、Spatial omics、Flexible Neuroelectronics、Quantum Computing、AI-Assisted Healthcare |

*Data Sources: WEF, MIC (Market Intelligence & Consulting Institute) and the ITIS (Industry & Technology Intelligence Services) research team of the Ministry of Economic Affairs, dated September 2024*

Emerging ICT technologies are increasingly centered around software capabilities. Core focus areas such as AI, cloud computing, IoT, and automation are expected to drive adoption across various verticals, including transportation, robotics, and healthcare.Key trends to watch include:
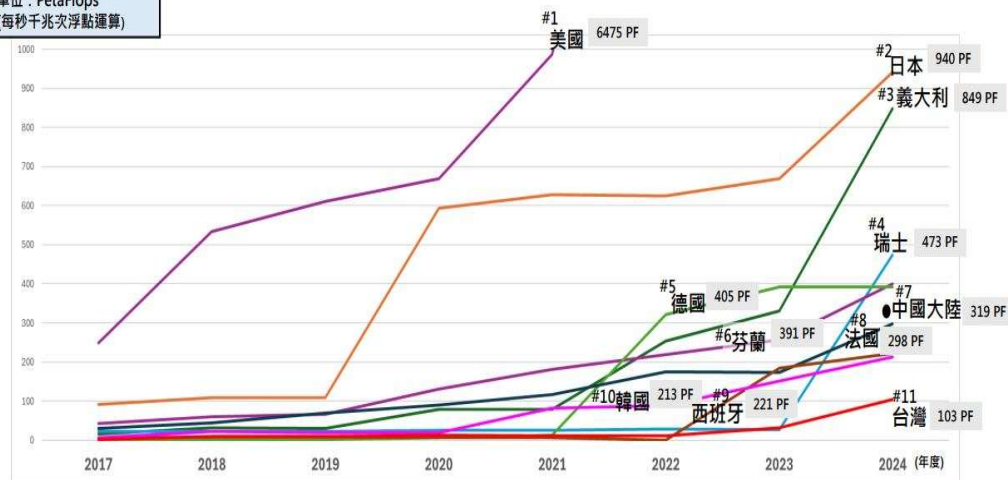
- Real-world deployment of AI technologies
- Heightened focus on cybersecurity

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全球算力建置概況

超級電腦運算效能單位：PetaFlops(簡稱PF)
一個PF約等同10萬台高效能個人電腦
(假設個人電腦安裝高階GPU之前提下)

- 自2017年AI技術逐漸普及後，至近年生成式AI興起，各國競逐大型算力市場
- 我國算力已急起直追，公私部門均啟動大型算力建置計畫，依2024年11月19日，全球超級電腦TOP 500公布之全球算力效能排行最新紀錄，我國為第11名，各國排名如下：

單位：PetaFlops
(每秒千兆次浮點運算)

| Iteams | National Sovereign AI Vision |
|---|---|
| Compute Power | National projects such as "Chip Taiwan" and "Southern Silicon Valley" aim to increase national computing capacity to 480 PFLOPS within 5 years |
| Data Governance | Legislative proposals to promote data utilization. Encouraging government data sharing and private data contributions. Development of sovereign AI training corpora |
| Sovereign Models | National Science and Technology Council's TAIDE project. Localized language models using Traditional Chinese. Latest release: Llama 3.1-based 8B model |
| Regulatory Framework | Draft AI Basic Law introduced to address seven key principles including privacy and accountability. Risk classification under review by the Executive Yuan |
| Industrial Development | Government initiatives supporting AI startups via compute, funding, and data resources. Private sector efforts include development of local large language models (LLMs) by MediaTek, Project TAME, and Formosa Foundation |
| Talent Policy | Cross-ministry collaboration among Ministry of Education, NDC, and NSTC. Cultivation of AI talent across academia, industry, and research sectors |

*Source: NSTC / iThome, March 2025*

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# Growth Strategies

Capitalizing on strong demand from both the public and private sectors for green sustainability, AI data center infrastructure, and AI applications

Seizing new business opportunities in smart terminal services, delivering solutions across four pillars: High Productivity, Security, Seamless Connectivity, Enhanced User Experience

OneService: Continued transition toward customer-centric service-driven growth, aiming for 20% annual service revenue growth

Focusing on network, cybersecurity, data management, and storage solutions to capture hybrid multi-cloud and modern data center opportunities
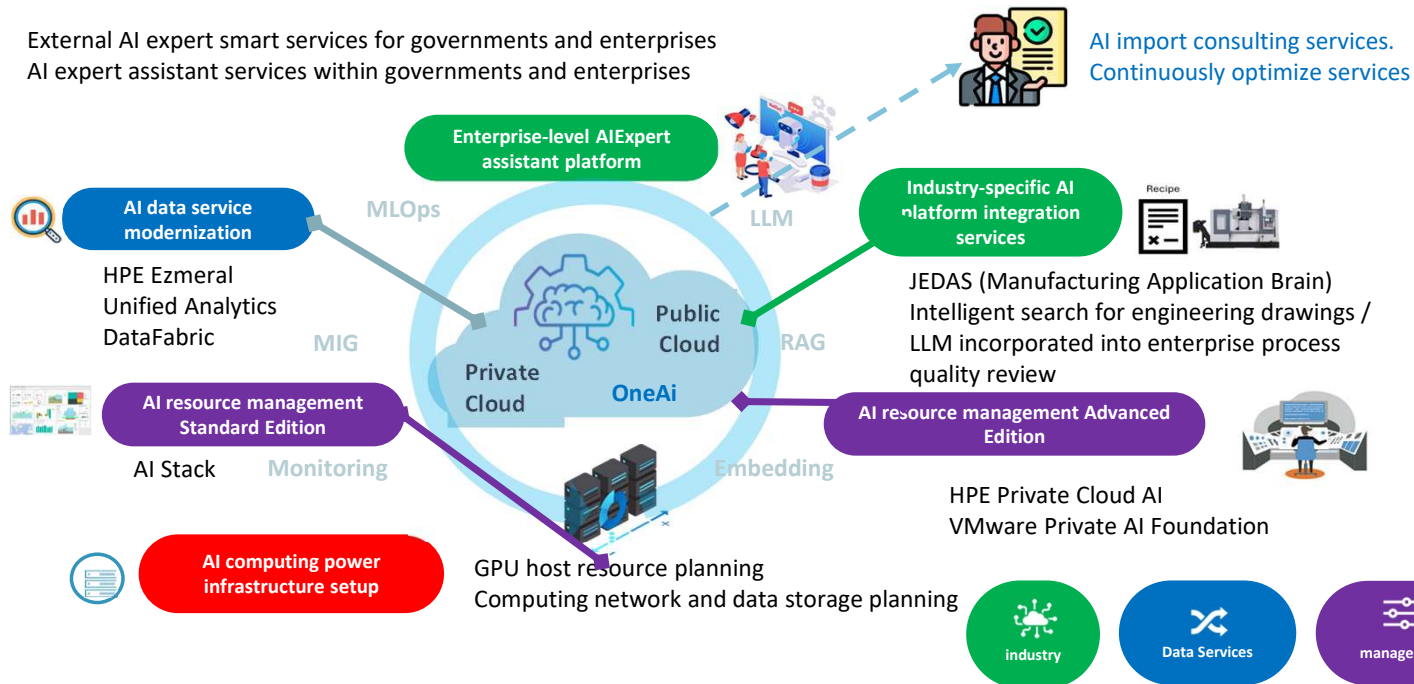
OneAI, OneCloud, Greenergy: Integrated ACE (AI + Cloud + ESG) total solutions addressing industry-specific AI enablement and dual transformation needs

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# AI Total Solution – OneAi

## Computing power & management, data & AI applications

External AI expert smart services for governments and enterprises
AI expert assistant services within governments and enterprises

AI import consulting services.
Continuously optimize services

**Enterprise-level AIExpert assistant platform**

MLOps

LLM

**Industry-specific AI platform integration services**

**AI data service modernization**

HPE Ezmeral
Unified Analytics
DataFabric

MIG

Public Cloud

RAG

Private Cloud

OneAi

JEDAS (Manufacturing Application Brain)
Intelligent search for engineering drawings /
LLM incorporated into enterprise process
quality review

**AI resource management Standard Edition**

AI Stack

Monitoring

**AI resource management Advanced Edition**

Embedding

HPE Private Cloud AI
VMware Private AI Foundation

**AI computing power infrastructure setup**

GPU host resource planning
Computing network and data storage planning

industry

Data Services

management

**OneAi**

# AI / SaaS

AIoT low-carbon toilet,

ESG management,

ibo.ai smart service,

Medical FHIR platform,

Qualtrics XM,

AWS Amazon Connect

Cloud customer service

# Unified Communications (UC) and Collaboration Solutions

## Enterprise UC Platform

Fand efficient communication platform for enterprises

Designed for large-scale deployment

Regular monthly and quarterly product risk updates

High availability

整合
通訊
與協作

High flexibility for developers: SDK, REST, API integration

Wide selection of compatible phone devices

Avaya Workplace
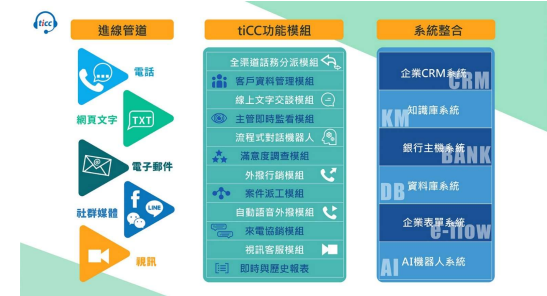
VMware ESXI Support

### Innovative Architecture

### Fully software-defined and virtualized

### Mobile Extension Solutions

## All-media smart customer service system

### Intelligent Contact Center – tiCC



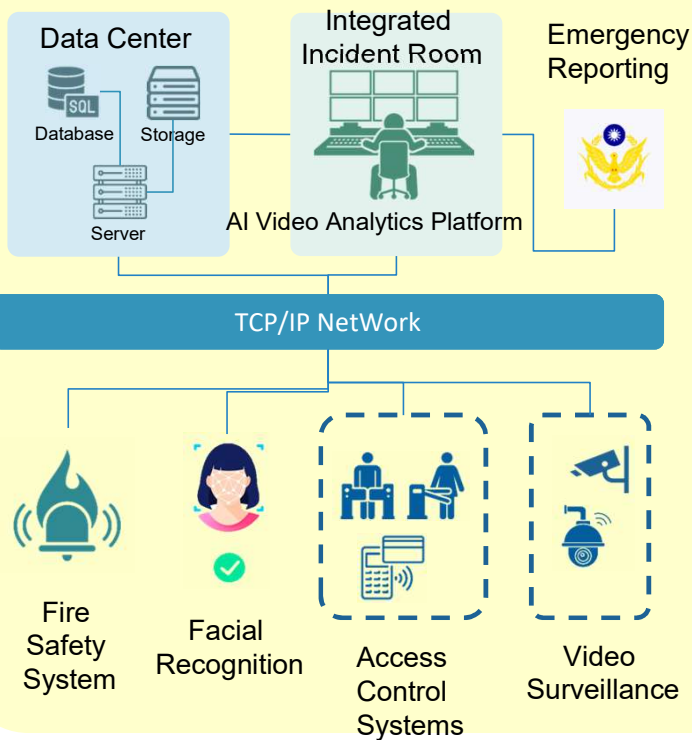| 進線管道 | tiCC功能模組 | 系統整合 |
|---|---|---|
| 電話 | 全渠道話務分派模組 | 企業CRM系統 CRM |
| 網頁文字 TXT | 客戶資料管理模組 | 知識庫系統 KM |
| | 線上文字交談模組 | 銀行主機系統 BANK |
| 電子郵件 | 主管即時監看模組 | |
| | 流程式對話機器人 | 資料庫系統 DB |
| 社群媒體 | 滿意度調查模組 | |
| | 外撥行銷模組 | 企業表單系統 e-flow |
| 視訊 | 案件派工模組 | AI機器人系統 AI |
| | 自動語音外撥模組 | |
| | 來電協防模組 | |
| | 視訊客服模組 | |
| | 即時與歷史報表 | |

Enhanced customer experience and satisfaction

Increased agent efficiency, reduced manpower costs

Virtualized, highly available system architecture lowers maintenance burden

**Industry clients: Financial, Retail, Healthcare**

# Smart Surveillance – Integrated Digital Security

## Enterprise security digital transformation

Data Center
Database  Storage
Server

Integrated Incident Room

Emergency Reporting

AI Video Analytics Platform

TCP/IP NetWork

Fire Safety System

Facial Recognition

Access Control Systems

Video Surveillance

**Comprehensive Integration & Data Sharing**
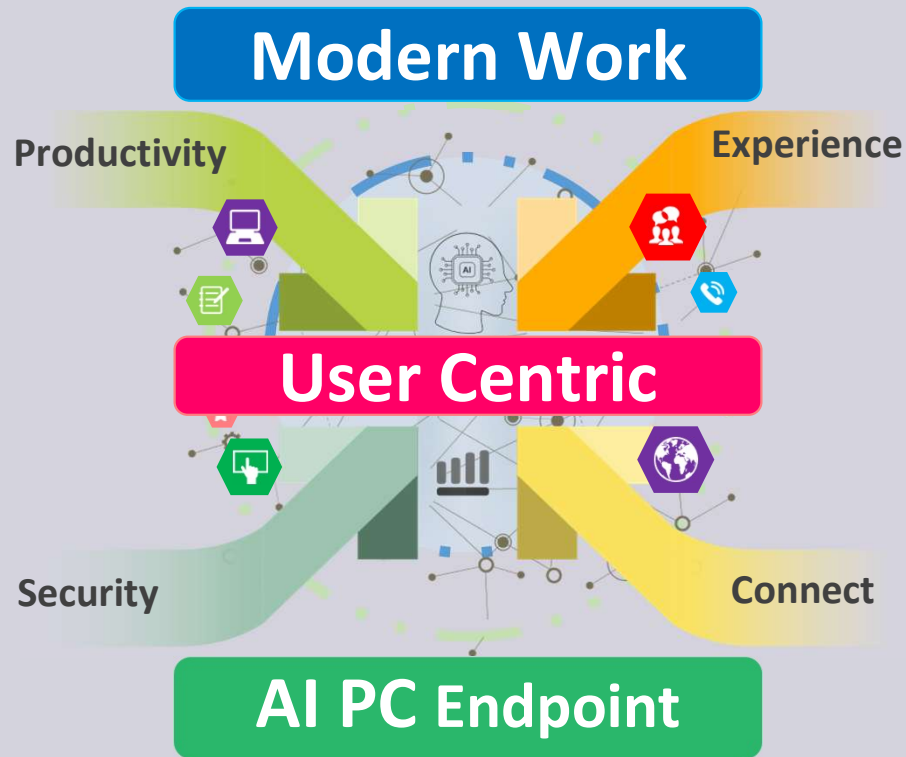
**Flexible Expansion & Intelligent Control**

**Real-Time Alerts & Efficient Decision-Making**

## Smart Surveillance

### Target Markets

Tech Plants
Industrial Manufacturing
Public Safety
Smart Campus
Financial Services
Healthcare Institutions
Retail & Department Stores

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# Modern Work – Intelligent Digital Workplace Solutions

**Modern Work**

Productivity

Experience

**User Centric**

Security

Connect

**AI PC Endpoint**

## User Centric
Supports remote and hybrid work models. Enhances employee work-life balance and overall experience

## Productivity
Cross-functional collaboration through digital tools and automation. AI, machine learning, and cloud services

## Security
Asset management protection for digital systems, applications, and data. Defense against cyberattacks and data breaches

## Seamless Connectivity
Efficient cloud application integration. Improved productivity and reduced repetitive tasks

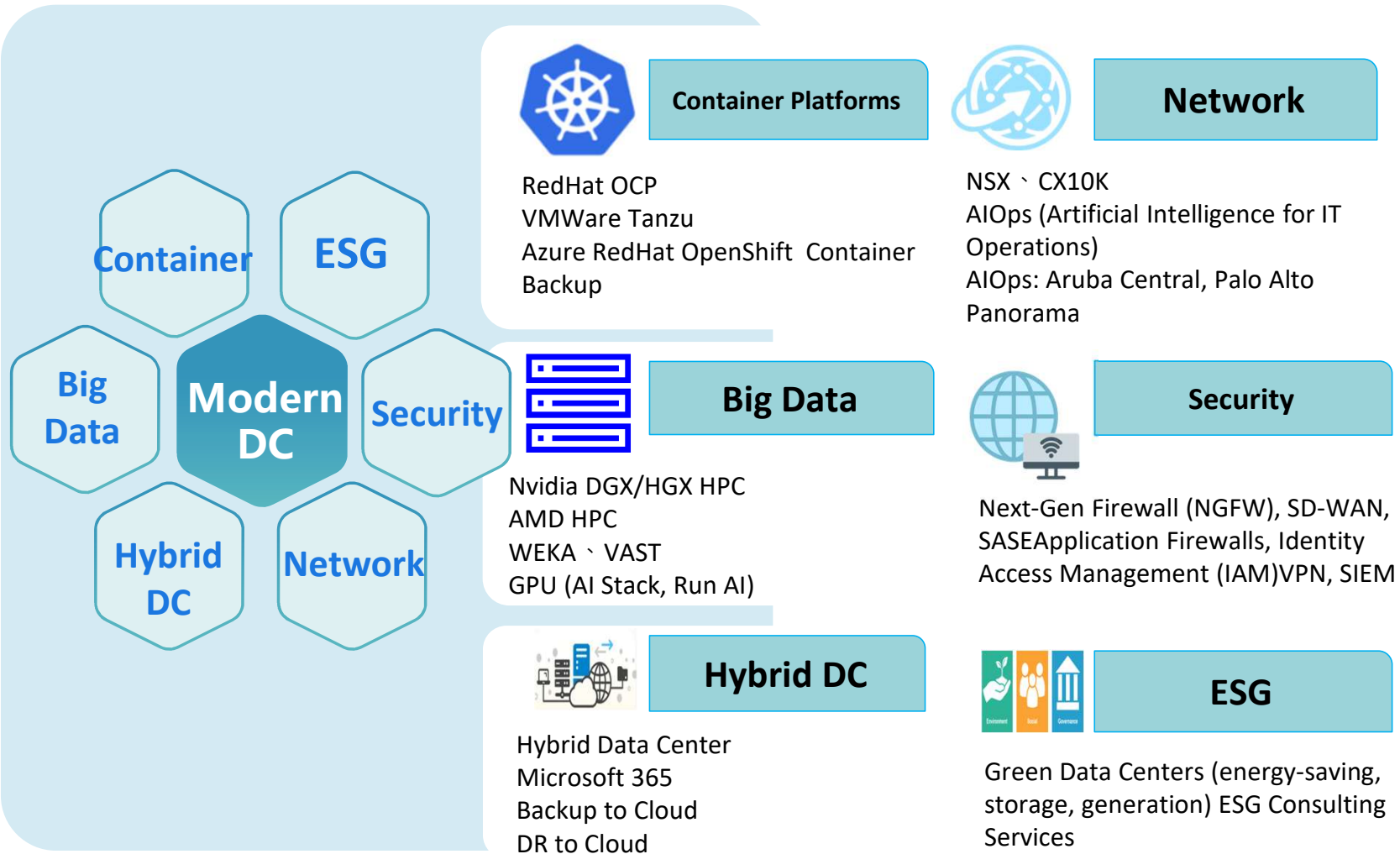## Modern Work

AI PC Endpoints

Enhanced

Experience and

Productivity

Cloud Connectivity

Cybersecurity

Safeguards

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# Modern Data Center – Integrated Digital Resilience

**Container**  **ESG**

**Big Data**  **Modern DC**  **Security**

**Hybrid DC**  **Network**

### Container Platforms

RedHat OCP
VMWare Tanzu
Azure RedHat OpenShift  Container
Backup

### Network

NSX、CX10K
AIOps (Artificial Intelligence for IT Operations)
AIOps: Aruba Central, Palo Alto Panorama

### Big Data

Nvidia DGX/HGX HPC
AMD HPC
WEKA、VAST
GPU (AI Stack, Run AI)

### Security

Next-Gen Firewall (NGFW), SD-WAN, SASEApplication Firewalls, Identity Access Management (IAM)VPN, SIEM

### Hybrid DC

Hybrid Data Center
Microsoft 365
Backup to Cloud
DR to Cloud

### ESG

Green Data Centers (energy-saving, storage, generation) ESG Consulting Services

## Modern DC

Solution Emphasis
Network, Cybersecurity, Data Management, and Hybrid Cloud

## Key Markets
Banking & Finance
Healthcare Institutions
Retail & Consumer Tech
Manufacturing
Industrial Public Safety

# Information Security Protection

Ai+X

**01** Endpoint Security

**02** Network Security

**03** Application Security

**04** Cloud Security

**05** Intranet protection and Compliance Management

## Endpoint Security
Endpoint Detection and Response (EDR/MDR/XDR).
Mobile Device Management (MDM).
Identity and Access Management (IAM)

## Network Security
Next-Generation Firewall (NGFW) and Privileged Access Management (PAM).
Secure Access Service Edge (SASE).
Virtual Private Network (VPN)

## Application Security
Web Application Firewall (WAF)
Application Identity and Access Management

## Cloud Security
M365 Cloud Security Solutions.
Web Application Firewall (WAF).
Secure Access Service Edge (SASE)

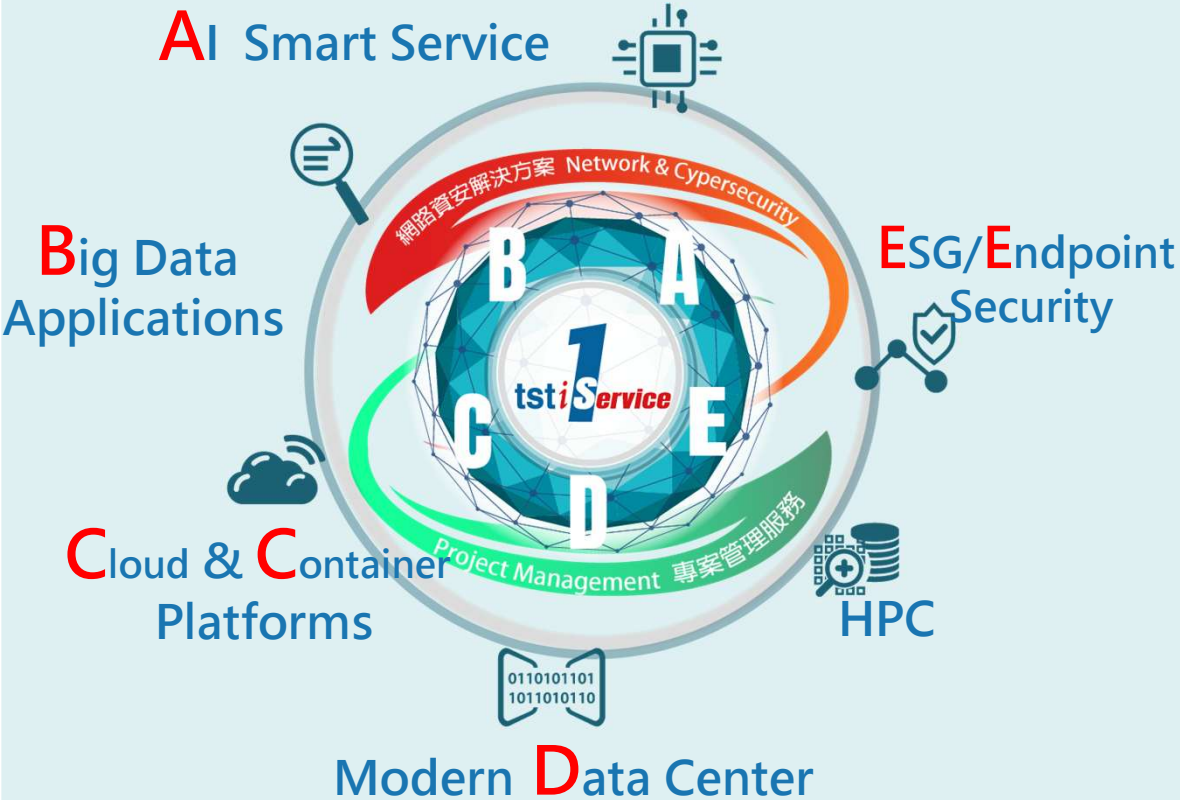## Intranet Protection and Compliance Management
Internal Access Control. Internal Environment Monitoring and Management. Configuration Baseline and Compliance Control. Intranet Asset Security Protection. Security Log Management within the Internal Network

## Professional Deployment, Maintenance, and Advisory Service
- AI-driven cybersecurity architecture planning, implementation, and compliance consultation.
- Deployment and maintenance of AI threat detection systems.
- Automated incident response capabilities. Ongoing operations and system tuning.
- Dedicated cybersecurity consulting services

# OneService – Full-Stack Integrated Solutions

**From AI to Endpoint 360° Services Across the Stack**

**A**I  Smart Service

**B**ig Data Applications

ESG/Endpoint Security

**C**loud & **C**ontainer Platforms

HPC

Modern **D**ata Center

**A**I
AI platform development and deployment. Nvidia NVAIE integration. ibo.ai intelligent dialogue service implementation

**B**ig Data
Platform setup and implementation Data Lake services OSI PI for industrial control systems

**C**loud & **C**ontainer
M365、HPE GreenLake Container Essential Service Red Hat、VMware

**D**ata Center
VMware、Windows、Linux Veeam、Dell EMC Backup HPE、NetApp、Dell EMC ... Storage
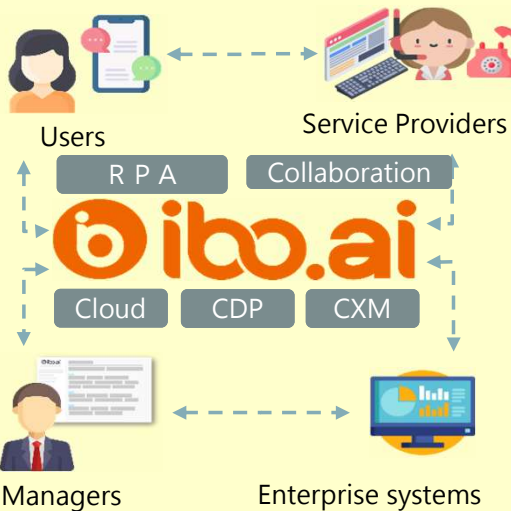
**E**SG Endpoint Security
Check Point Harmony EDR/MDR deployment Energy-saving and efficiency improvement solution

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# Smart service integration expert AI SI

Professional AI trainer and consultant team

Users

Service Providers

R P A | Collaboration

ibo.ai

Cloud | CDP | CXM

Managers

Enterprise systems

## Diversified integration and domain experts

ibo.XaaS: ibo.HR 、ibo. HelpDesk、ibo.Buy

## Multivariate model and AI-assisted training

Azure OpenAI Service
LLM、ChatGPT

## The best enterprise digital transformation experience

ibo.ai

## Key Industries

Medical Aesthetics

Automotive Sales

Manufacturing

Government Sectors

# ESG AIoT Command Center System

## Greenergy

**ESG Total Solutions**
Sustainability Transformation Ecosystem

**GHG inventory**

**Energy carbon inventory**

**ESG AIoT Dashboard**

**Energy optimization**

**Saving and reduction**

**EMS energy management**

### ESG AIoT Dashboard

### EMS energy management

### Power optimization, energy creation and energy storage

## Greenergy

**市場客群**

各產業可應用淨零節能

不同階段的解決方案

ENERGY TAIWAN

NET-ZERO TAIWAN

2025 智慧城市展 SmartCity Summit & Expo

**智慧城市/智慧能源**

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# AIoT Low carbon smart toilet

**AIOT technology · comfort and protection**

Smart Toilet Implementation Items

Odor Detection and Cleaning (Ammonia)

- Refill of Toilet Paper/Hand Soap

Calculation of Toilet Usage Frequency

Calculation of Toilet Usage Frequency

Detection of Abnormal Toilet Usage Time

Fall Detection

more

IoT Sensors

Mobile Interface

## Smart city essential

## Multi-model service projects

## Best application benefit experience

## AIoT Low carbon smart toilet

# Customers

Taipei Performing Arts Center,Taipei Lungshan Temple Underground Street,Taoyuan Hutoushan Environmental Park,Tainan Siraya National Scenic Area, Kaohsiung Love River Turtle Lantern Park,Kaohsiung Port Authority Tourism Building.
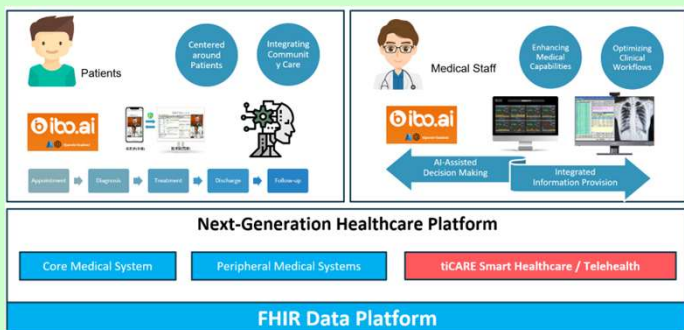
**Public  Areas**
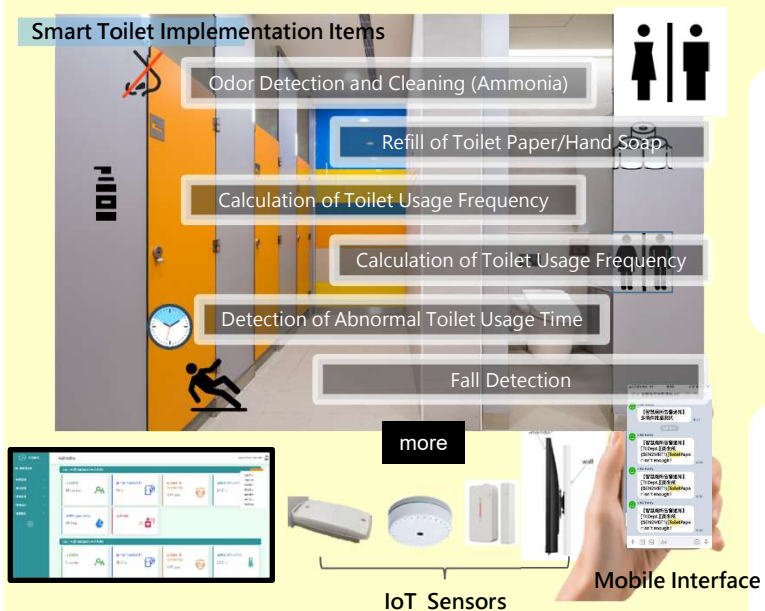
# tiCare Telecare & FHIR

## FHIR smart medical

**People-oriented smart medical care**



AI Smart Healthcare

FHIR smart medical

Next generation medical

## Customers

Medical institutions, long-term care institutions, international medical, Rural care.

# Corporate Governance and Sustainable Development

**Sustainability Disclosure / Risk Management / Fulfilling Corporate Citizenship**

**2024 Corporate Governance Rating 6%~20%**

**2024 Sustainability Report Platinum Award**

**2024 2021 Certified Sports Enterprise**

## E – Environmental
GHG Inventory
ISO 14064-1

**#Environmental Sustainability #Climate Policy #Green Initiatives and Actions**

- ISO 14064-1 verification (2024–2025)
- Greenhouse gas emission reduction target: 20% reduction by 2030
- Five key green emission reduction initiatives
- Outstanding performance in annual green procurement recognized by Taipei City Government Energy Management Regulations and Waste Management Regulations(2024)
- ESG-Driven Business Models
- Promotion of environmental education and eco-activities.

## S – Social
Occupational Health and Safety
ISO 45001

**#Friendly Workplace #Diverse Talent Development #Zero Occupational Hazards**

- Certified as a "Sports-Friendly Enterprise
- ISO 45001 continuous improvement of workplace environment to ensure employee health and safety
- Increased participation in health checkups
- Ongoing participation in public welfare and support for disadvantaged communities
- New sustainable business models such as telemedicine and AIoT smart restrooms, contributing to carbon reduction and bridging the digital divide
- Industry-academia collaboration to help youth explore career paths and foster future talent.

## G – Governance
ISO 27001；ISO 20000；**ISO 27701**

**#Ethical Governance, Stakeholder Engagement, Business Continuity and Risk Management**

- Digital transformation and sustainable transformation dual-axis strategy.
- Corporate governance rating has been improved for two consecutive years, and in 2024, the OTC companies ranked in the top 6%~20% (announced on April 30, 2025).
- Improve risk management,2025.05 Passed certification for ISO 27701 privacy information management.
- In line with international sustainability standards, such as SASB, TCFD and IFRS S2.
- Deepen the sustainable value chain.

**tsti 大世科**

## Agenda

- Company Overview / Core Business and Services
- Business Performance
- Industry Trends and Market Opportunities
- Growth Strategies
- Corporate Governance and Sustainability
- Q&A

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# Q&A Feedback

**Tatung System Technologies Inc.**

AI Empowered

Dual Transformation: Sustainability x Digitalization

Your Trusted Partner in Business Transformation